

# The Children's Trust



## Monthly Financial Statements (Unaudited)

For the eleven month ended August 31, 2019

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Approved by:

  
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# TABLE OF CONTENTS

Management Discussion & Analysis (MD&A).....	1-2
Comparative Fiscal Highlights .....	3
Balance Sheet - General Fund.....	4
Annual Budget vs. Year-to-Date Actual - General Fund.....	5
Comparative Monthly Financial Statement.....	6

# August's Management Discussion & Analysis (MD&A)

## 2018-19 Budget Highlights:

- The Children's Trust continues to emphasize the importance of program spending that provides critical services for children and families in our community.
- The Children's Trust will offer an additional \$28.5m during the fiscal year 2018-19 for services. In alignment with the strategic plan and the Board's guidance the funds will be allocated as follows:
  - Early Childhood Development \$8m
  - Youth Development \$13.2m
  - Parenting \$2.6m
  - Health & Wellness \$4.7k
- The Children's Trust is budgeting a net decrease in management (G&A) expenses of approximately \$30k, which is related to a decrease in contracted services and includes a merit increase. The Trust has now budgeted decreases in management expenses for 3 fiscal years, 2016-17 (\$470k), 2017-18 (\$317k) and 2018-19 (\$30k), totaling approximately \$817k.
- The Children's Trust has reduced the management (G&A) expenses to 6.32% of its total expenses, an all-time low.
- The Miami-Dade Property Appraiser reported an assessed tax roll of \$292.3 billion, which equates to approximately:
  - Based on 0.4415 millage rate (rolled-back rate), ad valorem tax revenue = \$122.6m, this represents a 0% tax increase.

## Additional Considerations:

### Property Tax Revenues

With property tax bills mailed on or before November 1 of each year, and discounts ranging from 1-4% the sooner payment is received, The Trust records a significant amount of revenue during the months of November, December, January and February. Below is a cumulative collection rate compared to the budget.

Month	FY 2019	FY 2018
October	0.0%	0.0%
November	26.9%	4.5%
December	79.3%	72.6%
January	83.2%	82.3%
February	86.6%	86.5%
March	88.9%	89.0%
April	93.3%	93.6%
May	95.1%	95.1%
June	98.9%	98.3%
July	99.0%	98.5%
<b>August</b>	<b>99.1%</b>	<b>99.0%</b>

### *Operating Budget / Expenditures*

The Trust can expect a significant decrease to both non-operating expenditures and miscellaneous revenues due to the following:

- Early in fiscal year 2018 The Trust was informed from the CRA of Miami Beach that it will no longer be obligated to commit approximately \$2 million. The budget for fiscal year 2019 has been adjusted to reflect this change.
- The Trust has budgeted \$1.5 million for the obligations to the remaining Community Redevelopment Areas (CRAs) for the fiscal year 2019. The Trust commits these funds on an annual basis.
- The significant dollar variance (budget 2018 to budget 2019) in administration and non-operating reflects the decrease in obligation and payment to those CRAs.

### *Fund Balance / Drawdown Strategy*

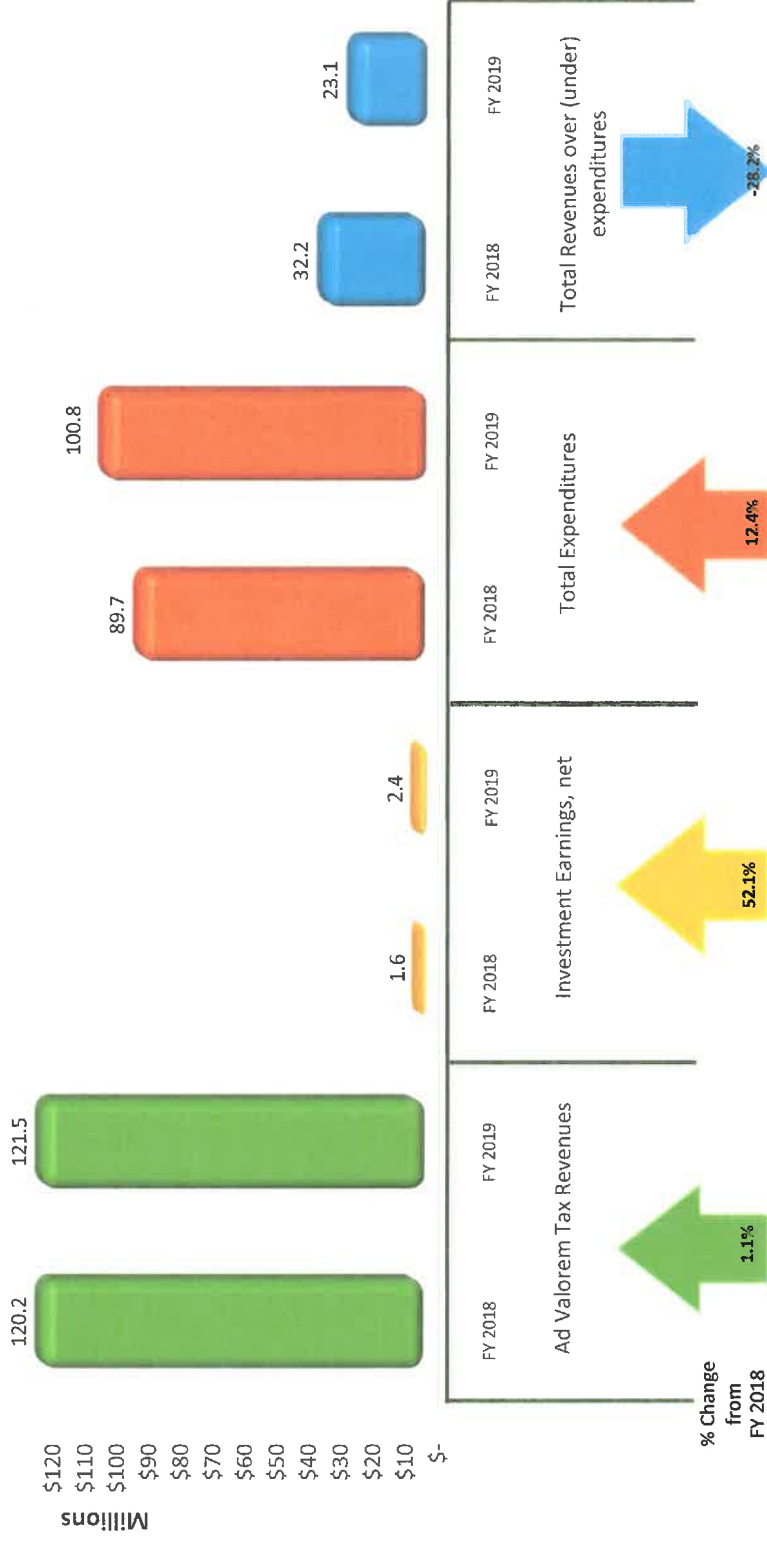
In response to the growing fund balance, The Trust:

- Adopted the rolled back millage rate of 0.4415 for the fiscal year 2019, which would maintain revenues consistent with the fiscal year 2018.
- Spend additional funds during fiscal year 2019 in program services, which included the funding for the current and expanded 5-year solicitation (Fiscal years 2019-2023) cycle by approximately \$28,500,000 annually.
- The Trust continues to devise a strategy to significantly draw down its existing fund balance during the next solicitation cycle, without compromising its ability to fund programs to a similar capacity in future funding cycles.

# The Children's Trust

## Comparative Fiscal Highlights

For the eleven month ended August 31, 2019



The Children's Trust  
**Balance Sheet - General Fund**  
August 31, 2019

	<b>General Fund</b>
<b>Assets</b>	
Current Assets	
Cash	\$ 11,055,221
Investments:	
Certificates of deposit	81,000,000
Money market	1,354,420
SBA	224,213
Accounts receivable	-
Provider receivable	-
Taxes receivable	-
Grants receivable	-
Interest receivable	-
Due from other governmental local agencies	-
Prepaid insurance	9,128
Prepaid other	68,103
<b>Total assets</b>	<b>\$ 93,711,085</b>
<b>Liabilities &amp; Fund Balances</b>	
<b>Liabilities</b>	
Accounts payable	\$ 940,383
Dues from other governmental local agencies	-
Accrued wages payable	-
Other current liabilities	-
Unearned revenue	50,000
<b>Total liabilities</b>	<b>\$ 990,383</b>
<b>Fund Balances</b>	
Non-spendable prepaid items	\$ 77,231
Restricted:	
Provider services	92,643,471
<b>Total fund balances</b>	<b>\$ 92,720,702</b>
<b>Total liabilities &amp; fund balances</b>	<b>\$ 93,711,085</b>

**Annual Budget vs. Year to Date (YTD) Actual - General Fund**

FY 2019 budget vs. FY 2019 actual (August 31)

	FY 2019 Budget (Information Purposes Only)	FY 2019 Year to Date Actual	FY 2019 vs 2018 % Actual to Actual	FY 2019 vs 2018 % Actual to Budget
<b>FUND BALANCE, Adopted Budget October 1, 2018</b>	\$ 78,605,650			
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 122,613,872	\$ 121,519,052	↑ 1.1%	↑ 0.5%
CRA return/interlocal agreement	1,501,461	-	↓ 0.0%	↓ 0%
Investment earnings/miscellaneous	1,274,100	2,368,099	↑ 52%	↓ -221%
<b>Total revenues</b>	<b>\$ 125,389,433</b>	<b>\$ 123,887,151</b>	<b>↑ 2%</b>	<b>↑ 89%</b>
<b>SUSTAIN AND EXPAND DIRECT SERVICES</b>				
Parenting	\$ 17,773,000	\$ 11,674,084	↑ 21%	↑ 2%
Early childhood development	28,791,017	9,580,021	↓ -18%	↓ -23%
Youth development	59,317,832	38,313,076	↑ 23%	↓ -3%
Health and wellness	20,779,306	15,395,942	↑ 30%	↑ 0%
Family and neighborhood supports	11,688,108	8,358,182	↑ 6%	↑ 4%
<b>Total sustain and expand direct services</b>	<b>\$ 138,349,263</b>	<b>\$ 83,321,305</b>	<b>↑ 15%</b>	<b>↓ -6%</b>
<b>COMMUNITY AWARENESS AND ADVOCACY</b>				
Promote public policy and legislative agendas	\$ 215,300	\$ 154,104	↓ -4%	↓ -3%
Public awareness and program promotion	2,969,000	1,783,462	↓ -12%	↓ -8%
Promote citizen engagement and leadership to improve child and family conditions	1,115,000	692,051	↑ 17%	↑ 27%
Cross-funder collaboration of goals, strategies and resources	1,735,000	902,611	↑ 74%	↑ 2%
<b>Total community awareness and advocacy</b>	<b>\$ 6,034,300</b>	<b>\$ 3,532,228</b>	<b>↑ 7%</b>	<b>↑ 3%</b>
<b>PROGRAM AND PROFESSIONAL DEVELOPMENT</b>				
Supports for quality program implementation	\$ 3,100,000	\$ 1,450,258	↓ -16%	↑ 2%
Information systems	800,000	741,942	↑ 7%	↑ 6%
Program evaluation and community research	500,000	295,601	↑ 75%	↑ 42%
Innovation funds	1,400,000	210,527	↓ -8%	↓ -8%
<b>Total program and professional development</b>	<b>\$ 5,800,000</b>	<b>\$ 2,698,328</b>	<b>↓ -4%</b>	<b>↑ 4%</b>
<b>ADMINISTRATION AND NON-OPERATING EXPENDITURES</b>				
Management of The Children's Trust	\$ 10,388,703	\$ 8,638,499	↓ -1%	↓ 0%
Non-operating expenditures	3,764,846	2,602,260	↑ 1%	↑ 27%
<b>Total administration and non-operating expenditures</b>	<b>\$ 14,153,549</b>	<b>\$ 11,240,759</b>	<b>↓ 0%</b>	<b>↑ 11%</b>
<b>Total expenditures</b>	<b>\$ 164,337,112</b>	<b>\$ 100,792,621</b>	<b>↑ 12%</b>	<b>↓ -3%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ (38,947,679)</b>	<b>\$ 23,094,530</b>		
<b>Ending fund balance, reserves/net assets, adopted budget</b>	<b>\$ 39,657,971</b>			

The Children's Trust

**Comparative Monthly Financial Statement**

FY 2019 vs. FY 2018 actual (August 31)

	FY 2019 Year to Date Actual	FY 2018 Year to Date Actual	Dollar Variance	% Variance
<b>REVENUES</b>				
Ad valorem tax revenues	\$ 121,519,052	\$ 120,245,452	\$ 1,273,600	1%
CRA return/interlocal agreement	-	-	-	0.0%
Investment earnings/miscellaneous	2,368,099	1,557,154	810,945	52%
<b>Total revenues</b>	<b>\$ 123,887,151</b>	<b>\$ 121,802,606</b>	<b>\$ 2,084,545</b>	<b>2%</b>
<b>EXPENSES</b>				
Sustain and expand direct services	\$ 83,321,305	\$ 72,259,451	\$ 11,061,854	15%
Community awareness and advocacy/program and professional development	6,230,557	6,100,331	130,226	2%
Administration and non-operating expenditures	11,240,759	11,290,269	(49,510)	0%
<b>Total expenses</b>	<b>\$ 100,792,621</b>	<b>\$ 89,650,051</b>	<b>\$ 11,142,570</b>	<b>12%</b>
<b>Total revenues over/(under) expenditures</b>	<b>\$ 23,094,530</b>	<b>\$ 32,152,555</b>	<b>\$ (9,058,025)</b>	<b>-28%</b>