

Executive Committee Meeting Transcript April 2, 2020

THE CHILDREN'S TRUST EXECUTIVE 1 2 COMMITTEE MEETING 3 The Children's Trust Executive Committee 4 Meeting was held on April 2, 2020, commencing at 5 1:02 p.m., at 3150 Southwest 3rd Avenue, 8th Floor, 6 United Way, Ryder Conference Room, Miami, Florida 7 8 33129. The meeting was called to order by Kenneth Hoffman, Chair. 9 10 11 COMMITTEE MEMBERS: 12 Kenneth C. Hoffman, Chair 13 Mark Trowbridge, Vice Chair Steve Hope, Treasurer 14 15 Karen Weller, Secretary 16 Pamela Hollingsworth Marissa Leichter 17 18 Gilda Ferradaz 19 Nelson Hincapie 20 STAFF: 21 Shanika Graves 22 Leigh Kobrinski 23 Bianca Montenegro 24 Carol Brogan 25 Dane Minott

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     STAFF (continued):
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     Felix Becerra
     Imran Ali
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     James Haj
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     Jennifer Ulysse
     Jorge Gonzales
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     Juana Leon
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     Juliette Fabien
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     Lisanne Gage
     Lisete Yero
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     Lori (Katherine) Hanson
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     Muriel Jeanty
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     Rachel Spector
     Sabine Dulcio
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     Sebastian del Marmol
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     Sheryl Borg
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     Stephanie Sylvestre
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     Tatiana Canelas
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     Urania Vergara
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     Vivianne Bohorques
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     William Kirtland
22
     Ximena Nunez
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     GUESTS:
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     Tiombe Bisa Kendrick-Dunn
25
     Juan
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GUESTS (continued):
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     Dannielle Dixon
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     Cindy Harrah
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     Bianca
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     Ichica
     Nicklaus Children's Hospital
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PROCEEDINGS

(Recording of the meeting began at 1:02 p.m.)

MR. HOFFMAN: Let's go ahead and start the meeting since it's, at least by my clock, it's 1:40. Before we go on to the business meeting and opening remarks, I'd just like to ask Vivienne to briefly go over the protocol we're going to observe for this meeting.

MS. BOHORQUES: Okay. I'm going to share -- I'm sharing my screen where I'm just going to run through the document that was shared with the Committee members and the Board members. I want to say last week or early this week.

As you've seen, we have the video functionality on. Those of you are seeing it throughout the meeting we want to make sure that you -- that we can see you.

We are asking everyone to stay on mute unless you're speaking. If you click on participants, you can see all of the participants that are on. You can also there see where you can mute or unmute yourself and you could use the raised hand functionality which we're going to use throughout the meeting.

All of the Committee and members, the attorneys and certain members of the Children's Trust staff are listed as panelists. And the way that Zoom webinar

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works is that those panelists can speak at all times if they're attendees. Sort of similar how we run our meetings of people that are kind of around the table and speaking.

And then guests that are there and they can speak during the comments or just listen in, and those are attendees. And I think we have about 12 or so attendees, and when you click on participants, you should be able to see both the panelists and the attendees.

During the public comments portion, Ken will ask is there any public comments. I will unmute all of the attendees to see if anyone has a public comment that they would like to share at that point and then we can mute again.

And then the rest of the meeting will go very similar to how we do our in-person meetings. The recommended action will be read. A motion and a second will be requested and you would -- if you're going to make a motion or a second just unmute yourself, state your name and your motion.

After that, we'll ask for recusals. Same thing; just unmute yourself, state, your name, and the reason for the recusal. Then we'll open the item for discussion.

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We -- there is a raise hand functionality when you click on participants. In the bottom, you should have the option to raise your hand. We think that might be helpful in doing the discussion. You could raise your hand and that way we can go in order of who speaks.

Ken, you can call out people by their hand being raised or I can, whatever you prefer, and then that person can unmute themselves and make the comment.

MR. HOFFMAN: And in the worst case, if we don't notice, you just unmute yourself and yell at us like you would at a board -- at a regular board meeting.

MS. BOHORQUES: Exactly. And then once that is done, we're going to do -- we will do the vote by roll call. Muriel will call out everyone's name, and then you will vote yes or no on each item and that's it.

MR. HOFFMAN: Okay. Thank you, Vivianne. To say that we're living through extraordinary times seems today like an understatement. Obviously, the economic, financial impact on our community of the virus, the effects of the preventive measures being taken by our governments have been substantial and are expected to continue to affect all of us for the foreseeable future.

Social distancing has driven us apart physically.

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But it's also taught us new ways of connecting with our families, with our friends, and of course, here. So here we are. We're conducting our first all virtual meeting, which, about two weeks ago would have been completely unheard of.

In today's Wall Street Journal, there was a story about the New York -- New England Patriots. They were offering new aircraft to transport about a million masks from China. And Robert Kraft, the team's owner was quoted to say that in today's world, those of us who are fortunate to be able to make a difference, have a significant responsibility to do so with all the assets we have available to us.

And to me, this really brought home the responsibility that we have as directors of The Children's Trust to make sure that we're harnessing the resources of The Trust which are tremendous, to continue to support the children and families of Miami-Dade County and of course, the childcare system.

In a few minutes, I'm going to turn the meeting over to Jim who will outline The Trust response to the crisis to date. Our staff has really risen to the occasion, both in adapting The Trust to the new ways, the new normal, that we're all doing business in as well as supporting, communicating with, and finding

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unique and not so unique ways of helping our providers in the community deal with the crisis.

I cannot wait for the opportunity to celebrate someday in the future, the resiliency and the responsiveness of The Trust and what we've been able to do in this crisis and to offer our staff the thanks in person. But in the meantime, I just like to say some of them are on the line and give them a little virtual round of applause. Okay, thank you.

So, on to the meeting. At the time of our last scheduled Board meeting, which was only March 16th; it seems like a long time ago. There were a number of uncertainties about our ability to hold a virtual meeting or to have many of the people attend virtually without having a physical quorum present.

March 20th, the Governor settled that issue by suspending the application of the Florida Statutes that required quorum to be present or required a local governmental body to meet at a specific public place. The Governor's order authorized -- also authorized local government bodies to use electronic communications technology like this.

We've decided to hold our first meeting after
that order as an Executive Committee meeting instead
of the full Board. First, to make sure we could do it

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technologically. We could obtain a quorum and also to attend to a few housekeeping matters in addition to the resolutions that will we'll consider later today.

Our bylaws do permit the Executive Committee to transact business in between Board meetings, subject to limitations. The first limitation is that we cannot take any action that conflicts with policies that have been expressed and expressed wishes of the Board.

And the second is that all actions that we take at the Executive Committee will be submitted for ratification to the Board at its next meeting.

Then one final housekeeping matter before we move on to the meeting, the Governor's order doesn't expressly overrule our bylaws, which both require a physical presence for a quorum and also, as they are in their current states, severely limit the Board's participation remotely.

In other words, we're in accordance with our bylaws we're not allowed to speak or vote. So, at the outset of the meeting, I just wanted to propose that we approve as the Executive Committee the following, which again will be subject to ratification by the Board and I'll read it to you.

It's "For as long as Executive Order 20-69

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remains in effect, the following shall apply to meetings of the Children's Trust. All meetings of the Children's Trust Board of Directors and any Committee of the Board may be conducted by communications media technology such as telephonic and video conferencing, and all directors may attend and may fully participate in, i.e. vote and speak in any such meeting by communications media technology. All such meetings will be held in a manner that otherwise complies with the applicable requirements including the Board of Sunshine Law."

So, if someone doesn't mind to at least move to approve that as an action of the committee or resolution?

MS. GRAVES: Can I just interject one moment?

Can we also add Executive Order 20-91 and any subsequent executive orders concerning meetings -- concerning these meetings so everything will be covered?

MR. HOFFMAN: Yes. So, the text of what I read would say the same except that the (inaudible) for as long as Executive Order 20-69 remains and any subsequent executive order relating to the state emergency remains in effect --

MS. GRAVES: Yes.

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         MR. HOFFMAN: -- the following shall apply.
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         MR. TROWBRIDGE: I'll move the item, Mr.
    Chairman.
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         MR. HOFFMAN: Thank you.
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         MR. TROWBRIDGE: Trowbridge.
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         MR. HOFFMAN: Thank you.
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         MR. HINCAPIE: I'll second it, Hincapie.
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         MR. HOFFMAN: Thank you. And then let's --
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    Muriel, could you just conduct a quick voice vote?
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         MS. JEANTY: Yes. I'm going to do it by
     individual roll call. Kenneth Hoffman?
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         MR. HOFFMAN: Yes.
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         MS. JEANTY: Mark Trowbridge?
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         MR. TROWBRIDGE: Yes.
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         MS. JEANTY: Karen Weller?
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         MS. WELLER: Yes.
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         MS. JEANTY: Steve Hope? Pamela, he's trying to
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    get in by the way. He's having difficulties. Pamela
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    Hollingsworth?
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         MS. HOLLINGSWORTH: Yes.
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         MS. JEANTY: Marissa Leichter?
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         MS. LEICHTER: Yes.
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         MS. JEANTY: Gilda Ferradaz?
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         MS. FERRADAZ: Yes.
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         MS. JEANTY: Nelson Hincapie?
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it gets better.

1 MR. HINCAPIE: Yes. 2 MS. JEANTY: Okay. It has been approved 3 (inaudible), one absent. 4 MR. HOFFMAN: Okay. Thank you, Muriel. At this 5 point of the meeting, has anybody registered to make or sent in public comment? 6 7 MS. JEANTY: No, I didn't get anything. MR. HOFFMAN: Okay. Is there anybody on the line 8 9 that could indicate as an -- that's on the line as an 10 attendee not a participant that would like to make public 11 comment? 12 MS. BOHOROUES: I'm will unmute now the attendees and anyone can speak at that point if they have a public 13 14 comment. 15 MR. HOFFMAN: Okay. So, there being no public comment, let's move on to the formal business of the 16 17 meeting. Jim, I'd like to turn this over to you first to 18 give us an update on The Trust response and take it away. 19 MR. HAJ: Mr. Chair, thank you and Board members, 20 thank you very much for being here. You know, as Ken had 21 mentioned, it's kind of hard to believe that two or three 22 weeks ago that we would be here in this environment, and we know there's a lot of pain in the neighborhood and with 23 24 children and families, and it's going to get worse before

And that we have been, the executive team and staff at The Trust, have been working every day to make sure that we meet the current needs as well as start trying to anticipate what the future needs are going to bring.

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I think everybody knows the last couple of years that we've been talking about our IP solutions and what we've been doing. And I really want to thank the Board for their efforts because we were in a position to pivot in one day without ceasing operations. And that really is because the Board's investment and all our staff, our IT, our data team, and our entire staff.

I'm not sure if the Board's aware of probably about three or four weeks ago, right before this happened, we have been doing the -- we did away with all our phones in the office. Mine was the very last one to go three weeks ago and I was having a hard time letting it go and we were using teams, but you know, it just -- things happen for a reason.

When we had all our phones, we were using teams so making that switch did not -- we did not miss a beat. And every day the executive team, the leadership of The Trust is meeting daily. All the departments are meeting daily, so that nothing means misses a beat internally.

We're also answering -- you know, you have a lot

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of providers asking a lot of different questions, and we have a lot of calls coming in. So, we're handling it and coordinating the calls as they come into provide guidance to our provided network.

Yesterday, we had an all staff meeting virtually, so we all checked in, and this was really just to touch base with the people and making sure that they're doing okay. Just to make sure that they know, and I brought on behalf of the Board and myself, how we thank them and they're doing an amazing job.

We have a -- and that was just a -- that was really a 20-minute check in. We have a full all-staff meeting scheduled, I believe it's next week or the week after, and we're currently working on getting a provider meeting scheduled virtually so we can share best practices, address any type of common themes that are coming up, and that we can help our provider community.

We did send an email but I want to remind you that we suspended three solicitations. Help Me Grow and the meals were canceled, and we're going to just extend their contract for one more year. The Innovation Fund was just put on postpone for now until we get through this.

About The Trust-funded providers, again, we're doing our best to position them just to get through this and also be sustainable at the end. We have approved to

continue funding our Trust-funded providers through April 30th, so I think when we finish this under my CEO reports, I would like to talk to the Executive Committee and kind of get guidance after April 30th and start having discussions of what happens if this draws out longer.

We also gave them a 60-day audit submission extension to further assist them during this time, and we're providing technical assistance to providers in the community so they can do virtual classes. We have a lot of providers doing some very, very creative things virtually. So yeah, this is something at the provider meeting, we want to share best practices and what we're doing.

We centralized the process, so the FAQs that come in can be shifted -- can be shared with other providers, and the finance team has been working on setting up guidelines around invoice submission and reimbursements. We're trying to be flexible, but yet we have criteria, so we're going to get something out to the providers to give them a little bit of guidance.

The research team is putting together a set of guidelines as it as it pertains to the data. So, the data that you're going to see in front of you with the providers in their performance, we want to make sure that this doesn't skew our data, so we're working solutions

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The weekly provider bulletin continues being sent out. This is -- we kind of repurposed it with a specific focus on resources available to help them during this crisis.

We are seeing an uptick in the open rate, and we're also seeing a substantial uptake with our social media which just goes to show that people are looking at us for personal guidance during this time.

We -- as you know, we fund close to 150 health clinics with medical staff. So, we sent an email to all the CEOs giving permission to repurpose the staff while schools closed to help with their medical institutions that help with the outbreak and what they're dealing with. So, all the staff for the medical clinics in the schools are repurposed back to their organizations until school opens.

And then, we've been working with getting the checks out to our -- to the wages -- to all the people so that nothing misses a beat. I was able to hand deliver a check to someone the other day just that, you know, this is -- these are trying times and whatever, The Trust is supporting them.

It's the right thing to do in our community and our providers and everybody else is truly appreciative.

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We've been getting a lot of emails, a lot of calls about thanking the Board and thanking The Trust for supporting them during this difficult time.

Our communications department is kind of taking it from all ends. So far we've had 16 television, radio, or print interviews. Actually, there's another one today, the 17 on Channel 10, Telemundo, NPR, NBC-Six.

And we've also been pushing out -- we don't want to keep our eye off the census because the census is critically important. So, we're trying to really push out the census for everybody on this call. I hope you've done -- I hope you completed the census.

We've been getting -- we're creating multi-media press releases to be distributed to our media partners. We have a main landing page for parents and caregivers with the latest news from The Trust and the providers.

And we get our parenting newsletter. This is critically important at this time to help parents out. So, we kind of repurposed our parenting newsletter again and are putting more information out there to assist during this time.

We're also highlighting a lot of our providers etcetera, who are doing innovative, creative things so we're highlighting their work. And we're very close to launching a newly developed micro website, and this is

kind of going to be a central source for all information to help parents as well as activities.

You know, we have parents at home with all their kids, and how are they facing these challenges and how we can centralize it. We had a call yesterday with our PPD providers about also students with disabilities that are sitting at home.

How do we help, assist, give them activities, and things they can do with students with disabilities. So, you will see that. We don't -- we want to have a big hurrah, probably in the next couple of days. It should be fully done and we'll get it to the Board, but there's been a lot of work the last week-and-a-half to two weeks to get this done.

And then the partnering with others. This is not a time for us to really work in isolation. We have convened probably 15 to 20 of the CEOs from all the foundations; folks, not the CEOs. We don't want to pull them from Baptist, from Jackson, from the Chamber, from the (inaudible) Council. And everyone just coordinating resources and coordinating with everything to know what everybody else is doing.

United Way did start the Pandemic Relief Effort, and through our procurement policy in the emergency funding section, we contributed half a million dollars,

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\$500,000 to the United Way Relief Effort and we are one of 1 out of 10, 15 organizations. I think they have over \$2 million now. 3

This will provide immediate relief to families and it goes to ten providers throughout the community and these providers and mind it not go to families, okay? But if a family needs food, the provider will go and purchase the food at Publix with the family.

So, this is somewhere to meet the immediate needs and kind of work together so we're not opening all types of funding applications for everybody. So that was distributed. They should actually have the check today.

And also, Young Talent Big Dreams is something that we repurposed too that now the auditions are happening virtually and let's see what happens. Maybe we can get more people contributing.

And I really want to take just a very brief moment, just two or three minutes for our CFO to just bring an update about the funds and that we're (inaudible), just to make you comfortable because I do think for the last three years with the -- our leadership of our Chair, our Finance Committee Chair, our Finance Committee, and our CFO and the team, we've developed a model over the years to put us in great flexibility.

I'm not saying we anticipated this, but they're

built it. Emergencies may happen and give us the ability 1 2 to flex one way or the other. So -- and to stay fiscally sound. So, Bill, can you just bring a two or three-minute 3 update of where we are financially to the executive team 5 so they can kind of get an overall gist of our financial standard? 6 7 MR. HOFFMAN: Turn your speaker on -- turn your microphone on, Bill. 8 9 MR. HAJ: Bill was texting me all kinds of technical tips, maybe I should text him back. All right, 10 11 Mr. Chair. As Bill continues to get his -- the finances 12 are much -- are in better shape than his technical skills. But what we -- I -- just in closing, I want to thank the 13 Board and for their support and guidance. 14 15 We've been in touch with many members of the Executive Committee and I also want to publicly thank our 16 17 Chair. I think when he took the -- when he put in for the 18 next two years, he didn't realize that he was going to become part of the staff for about three weeks to a month. 19 20 So Ken, thank you for all your effort and the 21 time commitment besides your day job, all the time that 22 you have given to us. 23 MR. HOFFMAN: Yeah, I think you told me it was 24 just going to be a cruise in the park for the next two

years, so we're going to talk about that.

1 MR. HAJ: That was what I was hoping. 2 MR. HOFFMAN: Bill, are you able to join us now 3 by -- here you go. MR. KIRTLAND: Okay. Better? 4 5 MR. HOFFMAN: Yes. MR. KIRTLAND: I don't know what happened there. 6 7 I've been doing okay on our other applications. Jim had a very good opportunity to tease me there I noticed. I 8 9 could still hear everything he was saying even though you 10 couldn't hear me. 11 Good afternoon, everybody. Welcome to my home. 12 I don't know this is a forum to be nervous, like in our Conference Room-A meetings. Normally who knows how many 13 people have joined us today. It looks like we've got a 14 15 pretty healthy attendance as far as panelists and attendees. 16 17 But I did want to just briefly mention a couple 18 of things, both operationally and strategically about how 19 we feel we're performing financially and our financial 20 support to our providers and to the organization and 21 community. 22 As Jim mentioned already, we've already looked and expanded upon a number of remote operations 23 24 financially. It was a direction we were already going 25 into a large degree, and maybe before the incident that we

are currently faced with, we were responding maybe to things such as hurricane and, you know, disaster scenarios where we would be working remotely.

So, we saw this coming, you know, to an extent knew we needed to move this way and again, with the support of many members of staff and the IT team.

You know, we've been able to transform our model into almost an entirely remote financial support system as far as being able to make payments in ACH to the majority of our provider organizations and we're moving in a direction of our non-service provider vendors receive their payments through a direct deposit.

Jim and I only have to meet weekly on Fridays to do a few signatures, a few checks but we're looking again to phase even this process out and, you know, close any gaps.

So, whereas this has been a difficult time for our community and for the world, and for the organization, it's actually, you know, also as presented an opportunity to be innovative and really explore things that we can use as resources and tools going forward in perpetuity.

Again, as Jim mentioned, strategically, with the sort of the byproduct of having a healthy fund balance as we've often been discussing the past couple of years and we've been seeking to reduce the balance of, it is in fact

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a resource to us now.

In the discussions that we're having to fund any additional emergency funding to respond to this

Coronavirus pandemic. We've spoken with our financial institutions to make sure that liquidity is something that in safety of our funds since we hold a significant funds in our financial institutions between TD Bank and City

National Bank.

They've assured me and as I've looked in Florida statute, and as members of our Financing Operations

Committee may already be familiar, is that we bank with QPDs which are qualified public depositories, and to be labeled as such and be a part of the qualified pool of financial depositories there are contingencies attached and extra rules when handling public and government funds.

So essentially, even though there is some risk exposure beyond, you know, our funds that are covered by FDIC, our funds are also fully collateralized with any other member bank within the QPD pool.

And so, we have such -- some safety and numbers and TD Bank is the third largest bank in the qualified public depository pool in the state of Florida.

So, we're still exploring those or, you know, our risk and our vulnerabilities as we go forward and such.

Keeping an eye on what -- maybe how all this will impact

our property market values, and maybe how we project revenue going forward.

As Jim mentioned, the Board and Committee and staff have really collaborated and strategically designed a plan that I believe even if some of these things are to change and be volatile in the coming years, we have more than one option to choose how to respond to this environment. So, I think that we're still in a strong position.

As Jim mentioned, our providers are appreciative and we are working hand in hand with them to see how we help -- can help keep their organizations afloat with the considerable assets that we have to support them.

So Jim, I don't know if you feel like I mentioned basically everything there, but that's how I feel that we, you know, we've been able to respond at this time. We're very, you know, essentially excited and, you know, about what we've been able to accomplish the past couple of weeks and how we've been able to keep a strong relationship with the organization.

MR. HOFFMAN: Okay. Thank you, Bill. Jim, there was one question that came from one of our director's who's not a panelist. It's from Tiombe. It's -- "I have a question regarding the medical staff being repurposed during school closures. Has The Trust considered the

possibility of allotting some time of these medical 1 professionals to students and families virtually?" MR. HAJ: Ken, I had typed back that we're going 3 to -- we meet with this group and we'll -- we will address 4 5 -- they may be already doing this. I just need to find out the scope of how they've been repurposed and differ 6 from -- they have different avenues of how they are using 7 it, but we will address it and we'll get back. 8 9 MR. HOFFMAN: Okay, thank you. So, we'll move on to the Finance Committee report. I see Steve has come in 10 11 through the telephone. I don't know if you're capable or 12. want to provide a report. Could you let us know? 13 MR. ALI: (Inaudible) but I don't know if he's having problems. 14 15 MR. HOFFMAN: Okay. So, then we'll move on to the -- and I'll handle the Finance Committee resolutions 16 then. We -- this is the slate of resolutions that was to 17 18 come before the Board of our last meeting, and as mentioned we will be presenting them to the next meeting 19 for ratification -- for any action we take for 20 ratification. 21 The first resolution is Resolution 2020-30. 22 Authorization to negotiate and execute a contract with BMK 23 24 Media Consulting Corporation, an Infrastructure as a 25 service -- whoa, it's moving -- Infrastructure as a

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service vendor in a total amount not to exceed $117,477
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   for a term of 15 months commencing July 1st, 2020 and
    ending September 30, 2021 with four remaining 12 months
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   renewals subject to annual funding appropriations. Do we
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   hear a motion to that effect?
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            MS. HOLLINGSWORTH: So moved, Hollingsworth.
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            MR. HOFFMAN: Thank you. Second?
            MS. FERRADAZ: Second, Ferradaz.
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            MR. HOFFMAN: Are there any recusals? Okay.
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   discussion? Okay. Hearing none. All those in favor?
            MR. HINCAPIE: Aye.
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            MS. MUELLER: Aye.
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             MR. HOFFMAN: Aye. Are we going to do -- I'm
    sorry, we're going to do a roll call. Muriel?
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            MS. JEANTY: The executive member will vote by
           The resolution has been moved by Pamela
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   Hollingsworth and second by Gilda Ferradaz. Kenneth
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   Hoffman?
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            MR. HOFFMAN: Yes.
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            MS. JEANTY: Mark Trowbridge?
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            MR. TROWBRIDGE:
                             Yes.
            MS. JEANTY: Karen Weller?
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            MS. WELLER: Yes.
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            MS. JEANTY: Steve Hope?
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            MS. JEANTY: Pamela Hollingsworth?
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MS. HOLLINGSWORTH:
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                                 Yes.
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            MS. JEANTY: Marissa Leichter?
            MS. LEICHTER: Yes.
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            MS. JEANTY: Gilda Ferradaz?
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            MS. FERRADAZ: Yes.
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            MS. JEANTY: Nelson Hincapie?
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            MR. HINCAPIE: Yes.
            MS. JEANTY: The resolution has been approved and
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   passed unanimously. Steve could not respond. So, it's
    seven present and one absent. Thank you.
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             MR. HOFFMAN: Okay. Thank you. The second
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   resolution is Resolution 2020-31. Authorization to enter
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    into a contract with Armstrong Creative Consulting Inc.
    for event planning services in a total amount not to
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    exceed $290,000 for a term of seven months commencing
   March 1, 2020 and ending on September 30, 2020 with four
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   remaining 12-month renewals subject to annual funding
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   appropriations. Do I hear a motion to that effect?
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            MS. WELLER: So moved, Weller.
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            MR. HOFFMAN: Thank you. And a second?
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            MR. HINCAPIE: Second, Hincapie.
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            MR. HOFFMAN: Thank you, Nelson. Any recusals?
   Any discussion? Okay. All those in favor? Oh, sorry.
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   Roll call? Muriel?
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            MS. JEANTY: Executive members will vote by
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individual roll call. 2020-31 has been moved by Karen
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   Weller and second by Nelson Hincapie.
             MR. HOFFMAN: Yes?
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             MS. JEANTY: Mark Trowbridge?
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             MR. TROWBRIDGE:
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             MS. JEANTY: Karen Weller?
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             MS. WELLER: Yes.
             MS. JEANTY: Steve Hope? Pamela Hollingsworth?
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             MS. HOLLINGSWORTH:
                                 Yes.
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             MS. JEANTY: Marissa Leichter?
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             MS. LEICHTER: Yes.
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            MS. JEANTY: Gilda Ferradaz?
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             MS. FERRADAZ: Yes.
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             MS. JEANTY: Nelson Hincapie?
15
             MR. HINCAPIE: Yes.
             MS. JEANTY: Resolution 2020-31 passed
16
17
   unanimously. Seven present and one absent. No recusal.
18
             MR. HOFFMAN: Okay. Thank you. Our next
   resolution is 2020-32. Authorization to enter into a
19
20
   purchase agreement with Linda S. Weston doing business as
21
   Ahead Advertising Specialties for The Trust branded
22
   promotional items in a total amount not to exceed $50,000
   for a term of seven months, commencing on March 17, 2020
23
24
   and ending on September 30, 2020. Do I hear a motion to
25
    that effect?
```

```
MS. HOLLINGSWORTH: So moved, Hollingsworth.
1
 2
             MR. HOFFMAN: Thank you. The second?
             MS. WELLER: Second, Weller.
 3
             MR. HOFFMAN: Any recusals? Any discussion or
 4
5
   questions?
 6
             MS. FERRADAZ: Oh, yeah, this is Gilda. I have a
7
   question. For these resolutions that are short in terms
   of time, if the provider is not able to deliver because of
8
9
    this pandemic, is there anything in the contract to allow
   for that?
10
11
             MR. HOFFMAN: Jim, you may want to address that.
12
    I think that we're only -- as a Trust, we're only paying
   providers for reimbursement. I would think for something
13
    like this with bookbags and Trust promotional items would
14
15
   reimburse the provider for goods provided.
             Some of the other services, like, Expo which was
16
    in the prior resolution, we might not have all the
17
18
    services provided if we didn't hold the event.
               MR. HAJ: Ken, that is correct. This is all
19
   based on cost reimbursement and we are working with our
20
21
   providers, just like you said about the Expo that
22
   nothing's going to happen until we start. You know, we'll
   continue to keep a pulse on what's going on out there but
23
24
    this is just granting authority, but it is cost
25
   reimbursement for (inaudible).
```

```
MS. FERRADAZ: Okay, thank you.
1
 2
             MR. HOFFMAN: Okay. Muriel, could -- you could
   do the roll call, please?
 3
 4
             MS. JEANTY: Yes, the executive members we would
5
   vote by roll call. Resolution 2020-32 has been moved by
   Pamela Hollingsworth and second by Karen Weller.
                                                      Kenneth
 6
 7
   Hoffman?
8
             MR. HOFFMAN: Yes.
9
             MS. JEANTY: Bob Trowbridge?
10
             MR. TROWBRIDGE:
                             Yes.
11
             MS. JEANTY: Karen Weller?
12
             MS. WELLER: Yes.
13
             MS. JEANTY: Steve Hope?
14
             MR. HOPE: (No response.)
15
             MS. JEANTY: Pamela Hollingsworth?
             MS. HOLLINGSWORTH: Yes.
16
17
             MS. JEANTY: Marissa Leichter?
18
             MS. LEICHTER: Yes.
             MS. JEANTY: Gilda Ferradaz?
19
20
             MS. FERRADAZ: Yes.
21
             MS. JEANTY: Nelson Hincapie?
22
             MR. HINCAPIE: Yes.
23
             MS. JEANTY: Resolution 2020-32 passed.
             MR. HOPE: Yes.
24
25
             MS. JEANTY: Oh, okay, Steve. Unanimously.
```

```
Thank you.
1
            MR. HOFFMAN: Okay. Thank you. And one final
 2
   resolution that came from the Finance Committee is
 3
   Resolution 2020-33. Authorization to execute a purchase
 5
   agreement with Yellow Box, Inc. to rent and maintain
   Yellow Box kiosks in the amount of $29,166.70 for a term
7
   of seven months commencing March 17, 2020 and ending
8
    September 30, 2020. Do I hear a motion to that effect?
            MS. HOLLINGSWORTH: So moved Hollingsworth.
9
10
            MR. HOFFMAN: Thank you. A second?
11
            MS. FERRADAZ: Second, Ferradaz.
12
            MR. HOFFMAN: Okay. any recusals? Any
   discussions or questions? Okay. Muriel, could you take a
13
   roll call of the vote in favor and against?
14
15
            MS. JEANTY: We'll take a roll call of the
   resolution. Kenneth Hoffman?
16
17
            MR. HOFFMAN: Yes.
18
            MR. HAJ: Yes.
19
            MR. HOFFMAN: It got pretty windy somewhere.
20
    Thank you. Thank you.
            MS. JEANTY: Mark?
21
22
            MR. TROWBRIDGE: Yes. I voted yes.
23
            MS. JEANTY: Okay. Karen Weller?
24
            MS. WELLER: Yes.
25
            MS. JEANTY: Pamela Hollinsworth?
```

```
1
             MS. HOLLINSWORTH: That's Pamela, yes.
 2
             MS. JEANTY: Marissa Leichter?
 3
             MS. LEICHTER: Marissa, yes.
             MS. JEANTY: Nelson Hincapie?
 4
 5
             MR. HINCAPIE: Yes.
             MS. JEANTY: Resolution 2020-33 passing
 6
7
   unanimously.
             MR. HOFFMAN: We have one cell phone. Maybe it's
8
9
    -- it might be yours Nelson, which has a lot of background
   noise, so -- okay. Thank you. Just as an aside because
10
   we do have more resolutions, and I'm going to turn this
11
12
   over to Pamela Hollingsworth now in the Program Service
13
   Committee.
             We really appreciate having this meeting and
14
15
   having the ability even though these seem like very
   routine motions. This is part of -- we have the capacity
16
17
   to be working on the current contract parts of these
18
   resolutions. We need the staff to, you know, be able to
   move forward on these because we will have additional
19
20
   resolutions coming to the April meetings.
21
             And I think this is really helpful for The Trust
22
   as a whole to be able to get us towards business as usual
   whenever that ultimately occurs. And with that, I'll turn
23
    it over to Pamela. Thank you.
24
25
             MS. HOLLINGSWORTH: Thank you, Mr. Chair. Good
```

11

12.

13

14

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afternoon, everyone. The Program Services and Childhood
Health Committee met on Thursday, March 5th to consider
these 13 resolutions that we are bringing to you today for
your consideration.

Prior to taking on the resolutions, I'm going to
punt to Jim and Rachel. We have a brief presentation for
Thrive by Five Quality Improvement System and Early
Intervention.

MR. HAJ: Pam, thank you. The next eight reso's

MR. HAJ: Pam, thank you. The next eight reso's have to deal with our Thrive by Five. Initially, we have a powerpoint, a long presentation, and numerous speakers who wanted to speak on this. But for the sake of time and to not go through the PowerPoint, I think everybody else on the Executive Committee is kind of well-versed with the Thrive by Five.

We have a very short video which we'd like to show you that highlights pretty much all of the eight reso's that can lead into these. So like, if Rachel you don't have anything, I'll like to just get to the video.

MS. SPECTOR: Go ahead.

MR. HAJ: Okay. Go to the video. All right there's supposed to be sound to it.

MS. BOHORQUES: Was there no sound?

MR. TROWBRIDGE: No.

MS. BOHORQUES: Oh, it was because I was muted

```
and it's my thing. Okay, let's try this again because we
1
    tested this it and it works, so...
             (Video playing.)
 3
             MS. HOLLINGSWORTH: Thank you very much. Many
 4
5
   picture's worth many thousands of words. Jim or Rachel,
   did -- was there anything that you wanted to add along,
 6
7
    although the video says at all?
             MR. HAJ: No. Rachel, do you have anything to
8
9
   add?
10
                          No, not yet.
             MS. SPECTOR:
11
             MR. HAJ: No, thank you, Madam Chair again.
12
             MS. HOLLINGSWORTH: Well, thank you. So, moving
   on to the resolutions. For our first, Resolution 2020-34,
13
    I'm going to punt to our Board secretary, Karen Weller.
14
15
             MS. WELLER: Okay. Resolution 2020-34.
   Authorization to negotiate an executed contract with the
16
17
   Early Learning Coalition of Miami-Dade and Monroe for an
18
   amount not to exceed $5 million for the disbursement of
19
    slot payments to early learning programs for The
20
   Children's Trust Child's Scholarship Program and for the
21
    Children's Trust to encumber a purchase order in the
   amount of $7 million for high quality tiered payment
22
   differentials in a total amount not to exceed $12 million
23
24
    for term of 12 months, commencing July 1st, 2020 and
25
   ending June 30th, of 2021. May I have a motion?
```

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1
             MS. LEICHTER: (Inaudible.)
 2
             MS. WELLER: Is this one motion or --
             MS. LEICHTER: Excuse me?
 3
             MS. WELLER: Yes?
 4
 5
             MR. TROWBRIDGE: Yeah, I think --
 6
             MS. WELLER: My third moved in.
 7
             MR. TROWBRIDGE: I'll make the second,
    Trowbridge.
8
             MS. WELLER: Okay. Any recusals?
9
             MS. HOLLINGSWORTH: Recused, Hollingsworth.
10
11
   work for the Early Learning Coalition.
12
             MS. WELLER: Okay. Any discussion?
             MS. FERRADAZ: Karen, as I'm on the Board of the
13
   Early Learning Coalition, I recuse.
14
15
             MS. WELLER: Okay. Any other recusals?
   Discussion?
16
17
             MR. HAJ: Karen, may I add something to this?
18
   Nelson, I believe your phone -- you need to put it on
19
   mute. So, you know, as we're looking through our current
20
   portfolio to see how we can help this community, this,
21
   reso is brought to you -- it was approved, that programs,
22
   but I think we do have an opportunity here to help the
    community.
23
24
             Right now, as soon as we get through the
25
   Coronavirus there's going to be a lot of people who are
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financially in difficult needs. We have now 500 people on the waitlist for scholarships, and I was wanting to see if the Executive Committee was considering adding additional money to this reso to move those 500 kids and create just a little more space for additional scholarships.

So, this is just a reminder these are people who are between 150 percent and 300 percent of the federal poverty level. And this is to buy -- pay for scholarships to drive them to only a high-quality program. They do not say where they -- they can pick through the programs that we designate are high quality based on the class scores.

So, what I am asking at this time is there a possibility that we can increase the reso, the dollar amounts for both, and if you increase the scholarships, you got to increase the tear payment slot but not that at the same amount.

So, is there an appetite to be able to increase this reso, to move the 500 families who are on the waitlist right now so as soon as we get through the crisis and childcare centers open, we're not coming back to the Board and waiting two or three months that we will be ready to go to handle it.

I would just add that there's a map as well behind the resolution? Is there -- is the map behind them, Vivian? Behind 36?

```
1
             MS. BOHORQUES: Let's see.
 2
             MS. SPECTOR: The map is there.
 3
             MS. BOHORQUES: Yeah.
             MS. WELLER: So, Jim, would we have to do an
 4
5
    extra -- another vote or your recommendation would be part
   of this particular vote?
 6
7
             MR. HAJ: Well, I just wanted to hear discussion
   what the appetite -- if you do, just also to drive home
8
9
   what Rachel's point on the map that all these scholarships
    in these centers are in high poverty areas. If you see
10
11
    the map you have, the QUIS sites and the scholarships and
12
    tear payments.
13
             So, what that equates to dollar amount if we move
    the waitlist and to create -- pretty much it's going to
14
15
    cover -- it's going to need -- for the scholarships it
   will be an extra $3 million.
16
17
             And for the tiered payments, it'll be an extra
18
   million dollars because you cannot increase the
19
    scholarships without increasing the bandwidth of the
20
    centers; the increasing centers to absorb these extra 500
21
   kids.
22
             So, we're looking at -- my ask would be the
    recommendation from the team would be $3 million to add to
23
24
    scholarships. That's pretty much moving the waitlist to
25
    500 families, and the thousand dollars to the tier
```

12.

payment. So instead of \$12 million, it will be \$16
million.

MR. HOFFMAN: And Jim and I have spoken of this prior to the meeting; not specifically prior to this meeting but we've been speaking about this in the last weeks. And I believe that -- first, I have a fear that more people will actually qualify under the existing guidelines based on the economic hurt in the community.

But I do believe that the -- because of the current circumstances it would be appropriate subject to us having financial resources, which I'm satisfied that we do, to expand this program in any way we can.

MR. HAJ: And we were also looking at, you know, we've been going through -- we had the retreat schedule last month for the Board which we had to cancel. But when we looked back through the notes, this is in line with the Board's directives was when we met in the summer.

We were also discussing about maybe moving that threshold to 400 percent of the poverty level to provide additional relief but at this time, what we're asking is the three million now, let us roll it out and then come back to you in several months after we see what -- how much the demand is.

But it is aligned with our initiative. It's not putting out a new funding source. It's not putting out a

new solicitation. It's expanding quickly to provide immediate relief as soon as the childcare centers open to this (inaudible). So, I'd like that for the Board's consideration.

MS. WELLER: Any discussion?

MR. HINCAPIE: I have a question. I think it's a great idea, Jim. Do we -- I would love to see us pay special attention to mothers who have aged out of foster care in terms of helping them apply, helping them through the process, and just, you know, be a little more hands on with them because they need a lot of support and they get frustrated easily.

They're not very good at calling back. They're not very good at asking questions. So, I want to pay special attention to young women who have aged out of foster -- and I don't know if we can add this or not, but if we can, I know that, you know, they're very vulnerable populations.

But specifically, again, girls who have aged out of foster care or moms who have aged out of foster care and or have been victims of human trafficking.

MR. HAJ: Nelson, I agree. I just also want to chime in about two things and I'll follow up with you Nelson on the comment. One is that initially the 12 million needs to go to ELC, but all of it.

25

We are bringing half of that, or more than half 1 2 of that in house. The Trust will do the tear payments process. The scholarships will still be done with ELC. 3 Nelson, we do have a follow up meeting scheduled 4 5 I think this week, and we will address those issues of how we best can support our most vulnerable community at this 6 7 time dealing with the foster care mothers. So, we will bring it up. Rachel, the meeting this week? Next week? 8 MS. SPECTOR: Yeah, we had our first meeting, 9 yeah, yesterday. So, we're actually in the process of 10 11 finalizing all the criteria and priorities. So, we will 12. make sure that's one of them. 13 MR. HAJ: And just to follow up, the reason why 14 we're able to bring tiered payments this year in-house 15 really also because of our technology and our advancements this last year in the technology, so we do not have to 16 17 contract that out and we can move that internally. But 18 Nelson, we will follow up and I will get back to you after the conversation. 19 20 MR. HINCAPIE: Thank you. 21 MS. LEE: Jim, can you hear me? Hello. 22 MS. WELLER: Is someone speaking? Yes. This is Lee, can you hear me? 23 MR. LEE:

MS. LEE: Okay, sorry. I was having trouble

MS. WELLER: Yes.

```
unmuting. So, Jim, this is a program that's not currently
1
 2.
    operating because of the Coronavirus pandemic, correct?
             MS. SPECTOR: No.
 3
                                They're operating.
             MR. HAJ: Yeah.
 4
5
             MS. LEE: All these schools are operating
 6
    currently?
7
             MS. SPECTOR: What -- not every single one, but
    some of the schools are operating and we're still -- well,
8
    the Early Learning Coalition is still in the process of
9
10
    verifying income and enrolling children into the program.
11
             The way the way that it works is that as families
12
    apply for the School Readiness Program, when they don't
13
    qualify for the School Readiness Program because they're
    over income, yet they're still under 300 percent of the
14
15
    federal poverty rate, that's when they roll over into the
    Scholarship Program.
16
17
             So, we're piggybacking off an existing process
18
    that's already in place, so we don't have that many
    administrative costs and duplication for families.
19
20
             MS. LEE: Okay. I just want -- I was just
    wondering what the current kind of closure and status of
21
    things, the impact of that on the additional ask of funds.
22
             MR. HAJ:
23
                       This additional ask doesn't take place
24
    on July 1st. This contract starts July 1st. So, you
25
   know, it's our hope that things are returning to some
```

amount for \$16 million.

sense of normalcy. If not, we'll see what happens at that 1 2. time. But this contract's July 1st start date. We just 3 want to be in a position until July 1. Hit the switch and 4 5 be ready to go as opposed to asking permission in July and taking two or three months to get out the door. 6 7 MS. WELLER: Okay. All right. So Muriel, I think we're ready for a vote. 8 MS. GRAVES: Yes, for the record, please. 9 10 Identify this item as amended to include the additional 11 funding for a total amount of \$16 million. 12 MS. WELLER: All right. So, we're amending Resolution 2020-34 to \$16 million, correct? 13 14 MR. HAJ: Correct. \$16 million with eight million will be -- the total amount will be eight million 15 for scholarships and eight million for tiered payments. 16 17 MS. WELLER: Okay, so we're amending it for eight 18 million for scholarships, and 16 million for the tiered 19 payments, correct? 20 MR. HAJ: No. It'll be eight million for 21 scholarships, eight million for tiered payments with a combined total of 16 million. 22 23 MS. WELLER: Sixteen. Okay. Eight million for 24 the scholarships, eight million for the tiered for a total

```
MR. HAJ: Correct.
1
 2
            MS. WELLER: Okay. May we now vote on the item?
 3
            MS. JEANTY: Okay, then. Yeah. (Inaudible)
   again because it's amended. We need another motion?
 4
5
    Shanika?
 6
            MS. GRAVES: (Inaudible) to approve the amendment
7
    -- to go forth with the item as amended. And then the
    second we'll do the same. So, Marissa and Mark?
8
9
            MR. TROWBRIDGE: I accept.
            MS. LEICHTER: (Inaudible.)
10
11
            MS. WELLER: Mark, you -- we had the motion and
12
   the second?
13
            MS. JEANTY: Okay. For the roll call for
   Resolution 2020-34 is Kenneth Hoffman?
14
15
            MR. HOFFMAN: Yes.
            MS. JEANTY: Mark Trowbridge?
16
17
            MR. TROWBRIDGE: Yes.
18
            MS. JEANTY: Karen Weller?
19
            MS. WELLER: Yes.
20
            MS. JEANTY: Steve Hope?
21
            MR. HOPE: Okay. Thank you.
            MS. JEANTY: Steve is here but came in as an
22
   attendee. He just texted me. Pamela Hollingsworth?
23
24
            MS. HOLLINGSWORTH: Recused.
25
            MS. JEANTY: Okay. Marissa Leichter?
```

```
MS. LEICHTER: Yes.
 1
 2
            MS. JEANTY: Gilda Ferradaz:
 3
            MS. FERRADAZ: Recuse.
            MS. JEANTY: Nelson Hincapie?
 4
 5
             MR. HINCAPIE: Yes.
 6
            MS. JEANTY: So, the resolution passed with seven
7
   present and one recusal. Thank you.
8
            MR. HOPE: Muriel? Can you hear me?
9
            MS. JEANTY: Yes, I can hear you.
            MR. HOPE: My apology, folks. It's been a
10
11
    challenge. Am I -- can I still vote or it's too late?
12
            MS. JEANTY: Yes, you can vote.
            MR. HOPE: Okay. So, the answer is yes and my
13
   apology again.
14
15
            MS. GRAVES: And Muriel, there were two recusals.
            MR. HAJ: Two recusals.
16
17
            MS. GRAVES: Ferradaz and Hollingsworth recused.
18
            MS. JEANTY: Okay.
19
            MR. HOFFMAN: Thank you, Steve.
20
            MS. JEANTY: Two recusals. So, the resolution
21
   passes with six yes and two recusals. Thank you.
22
            MS. WELLER: Okay. Pam, I pass it back to you.
23
            MS. HOLLINGSWORTH: Thank you very much, Karen.
24
   Resolution 2020-35. Authorization to negotiate and
25
   execute a contract renewal with United Way of Miami-Dade
```

```
to provide early childhood development supports for an
1
   ongoing observation based assessment system for young
   children in a total amount not to exceed $1 million for a
 3
   term of 12 months commencing August 1, 2020 and ending
 5
   July 31, 2021, with two remaining 12 month renewals
   subject to annual funding appropriations. May I have a
 6
 7
   motion, please?
 8
             MR. HOPE: Motion, Steve Hope.
9
             MS. HOLLINGSWORTH: Thank you, and a second?
10
             MS. LEICHTER: Second, Leichter.
11
             MS. HOLLINGSWORTH: Thank you, Marissa. Any
12.
   recusals? Moving to discussion. Hearing none. Muriel,
13
   we're ready for the roll.
14
             MS. JEANTY: It is the resolution -- the roll
15
   call for resolution 2020-35. Kenneth Hoffman?
             MR. HOFFMAN: Yes.
16
17
             MS. JEANTY: Mark Trowbridge?
18
             MR. TROWBRIDGE:
                              Yes.
             MS. JEANTY: Karen Weller?
19
20
             MS. WELLER: Yes.
             MS. JEANTY: Steve Hope?
21
22
             MR. HOPE: Yes.
23
             MS. JEANTY: Pamela Hollingsworth?
24
             MS. HOLLINGSWORTH:
                                 Yes.
25
             MS. JEANTY: Marissa Leichter?
```

```
MS. LEICHTER: Yes.
 1
 2
             MS. JEANTY: Gilda Ferradaz?
 3
             MS. FERRADAZ: Yes.
             MS. JEANTY: Nelson Hincapie?
 4
 5
             MR. TROWBRIDGE: It doesn't look like he's on the
    line anymore.
 6
7
             MS. JEANTY: I know. So, resolution passes with
    seven yes and one absent.
8
             MS. HOLLINGSWORTH: Thank you, Muriel.
9
   Resolution 2020-36. Authorization to negotiate and
10
11
    contract renewal with the University of Miami UM in a
12.
    total amount not to exceed $3 million to provide infant
    and early childhood mental health consultation, I/ECMHC
13
    Services for a term of 12 months commencing August 1, 2020
14
15
    and ending July 31, 2021.
             The remaining 12-month renewals subject to annual
16
17
    funding appropriations. May I have a motion, please?
18
             MR. TROWBRIDGE: Moved, Trowbridge.
19
             MS. HOLLINGSWORTH:
                                 And a second?
2.0
             MS. WELLER: Second, Weller.
21
             MS. FERRADAZ: Second, Ferradaz.
             MS. LEICHTER: Second, Ms. Leichter.
22
23
             MS. HOLLINGWORTH: So, we'll -- we have three
24
    seconds. Which will -- was it Leichter, I believe?
25
    there any recusals? Moving to discussion. Hearing none.
```

```
1
   Muriel, we're ready for the roll.
 2
             MS. JEANTY: Resolution -- roll call for
   Resolution 2020-36 is Kenneth Hoffman?
 3
 4
             MR. HOFFMAN: Yes.
 5
             MS. JEANTY: Mark Trowbridge?
 6
             MR. TROWBRIDGE:
                              Yes.
 7
             MS. JEANTY: Karen Weller?
             MS. WELLER: Yes.
 8
 9
             MS. JEANTY: Steve Hope?
10
             MR. HOPE: Yes.
11
             MS. JEANTY: Pamela Hollingsworth?
12
             MS. HOLLINGSWORTH:
                                 Yes.
13
             MS. JEANTY: Marissa Leichter:
14
             MS. LEICHTER: Yes.
15
             MS. JEANTY: Gilda Ferradaz?
16
             MS. FERRADAZ: Yes.
17
             MS. JEANTY: Nelson Hincapie?
18
             MR. HINCAPIE: (No response.)
19
             MS. JEANTY: Resolution passes with seven yes and
20
   one absent.
21
             MS. HOLLINGSWORTH: Thank you. Resolution 2020-
22
    37. Authorization to negotiate and execute a contract
    amendment to extend the current 12-month contract with the
23
    children's forum for the administration of the Childcare
24
25
    Incentives Florida, formerly known as Wages Florida
```

1 | Program.

Hold on one moment. Program -- for an education and employment stability of childcare practitioners for an additional two months increasing the amount by \$41,667 to align with the fiscal year.

Authorization to negotiate and execute a contract renewal with the children's forum for said services for a term of 12 months commencing October 1, 2020 and ending September 30, 2021 in an amount not to exceed \$250,000, and an authorization for the Children's Trust to extend --okay, hold on.

The lines are getting to me -- to extend the current purchase order for wage supplement payments in the amount of 331, \$667 through September 30, 2020, and to encumber a new purchase order in the amount of \$1,990,000 for wage supplements payments, in a total amount not to exceed \$2,613,334. May I have a motion, please?

MS. WELLER: So moved, Weller.

MS. HOLLINGSWORTH: And a second?

MR. HOPE: Second, Steve Hope.

MS. HOLLINGSWORTH: Are there any recusals? We move to discussion. Hearing none. Muriel, ready for the roll.

MS. JEANTY: Resolution -- the roll call for Resolution 2020-37. Kenneth Hoffman?

```
1
             MR. HOFFMAN: Yes.
 2
             MS. JEANTY: Mark Trowbridge?
 3
             MR. TROWBRIDGE:
                              Yes.
             MS. JEANTY: Karen Weller?
 4
5
             MS. WELLER: Yes.
 6
             MS. JEANTY: Steve Hope?
7
             MR. HOPE: Yes.
             MS. JEANTY: Pamela Hollingsworth?
8
9
             MS. HOLLINGSWORTH:
                                 Yes.
10
             MS. JEANTY: Marissa Leichter?
11
             MS. LEICHTER: Yes.
12
             MS. JEANTY: Gilda Ferradaz?
13
             MS. FERRADAZ: Yes.
14
             MS. JEANTY: Nelson Hincapie?
15
             MR. HINCAPIE: (No response.)
             MS. JEANTY: Resolution -- passed on 2020-37,
16
17
   passed. Seven yes and one absent.
18
             MS. HOLLINGSWORTH: Thank you. Resolution 2020-
19
    38. Authorization to negotiate and execute a contract
20
   renewal with the children's forum not to exceed $700,000
21
    for the management of the Early Learning Career Center and
22
    for the Children's Trust to expand up to $1,166,006 for
   educational scholarships, in a total amount not to exceed
23
24
    $1,866,667 for a term of 12 -- pardon me -- 14 months,
25
   commencing August 1,2020 and ending September 30, 2021,
```

```
with two remaining 12 months renewals subject to annual
1
 2
    funding appropriations. May I have a motion, please?
             MR. TROWBRIDGE: I'll move it, Trowbridge.
 3
 4
             MS. WELLER: I'll second, Weller.
 5
             MS. HOLLINGSWORTH: Thank you. Are there any
   recusals? Discussion? Hearing none. Muriel, we're ready
 6
   for roll call.
7
             MS. JEANTY: The roll call for Resolution 2020-
 8
    38.
        Kenneth Hoffman?
9
             MR. HOFFMAN: Yes.
10
             MS. JEANTY: Mark Trowbridge?
11
12
             MR. TROWBRIDGE:
                              Yes.
13
             MS. JEANTY: Karen Weller?
14
            MS. WELLER: Yes.
15
             MS. JEANTY: Steve Hope?
16
             MR. HOPE: Yes.
17
             MS. JEANTY: Pamela Hollingsworth?
18
            MS. HOLLINGSWORTH:
                                 Yes.
             MS. JEANTY: Marissa Leichter?
19
20
             MS. LEICHTER: Yes.
21
             MS. JEANTY: Gilda Ferradaz?
22
             MS. FERRADAZ: Yes.
             MS. JEANTY: Nelson Hincapie?
23
24
             MR. HINCAPIE: (No response.)
25
             MS. JEANTY: Resolution to pass on 2020-38,
```

```
1
   passed. Seven yes and one absent.
 2
             MS. HOLLINGSWORTH: Thank you, Muriel.
   Resolution 2020-39. Authorization to negotiate and
 3
   executed contract renewal with the University of Miami
 5
   Miller School of Medicine UM, in an amount not to exceed
    $1,300,000 for comprehensive early intervention services
 6
 7
    for children with mild developmental delays who do not
   meet eligibility requirements for the Individuals with
 8
   Disabilities Education Act, IDEA, parts B or C for a term
9
   of 12 months commencing August 1, 2020 and ending July 31,
10
11
    2021, with two remaining 12 month renewals subject to
12
    annual funding appropriations. May I have a motion,
13
   please?
14
             MR. HOPE: Motion, Steve Hope.
15
            MS. HOLLINGSWORTH: Steve Hope, may I have a
    second?
16
17
             MS. FERRADAZ: Second, Ferradaz.
18
            MS. HOLLINGSWORTH: Thank you. Are there any
   recusals? We move to discussion. Hearing none. Muriel,
19
20
   we're ready for roll call.
21
             MS. JEANTY: For call for Resolution 2020-39,
   Kenneth Hoffman?
22
23
             MR. HOFFMAN: Yes.
24
            MS. JEANTY: Mark Trowbridge?
25
             MR. TROWBRIDGE: Yes.
```

```
MS. JEANTY: Karen Weller?
 1
 2
             MS. WELLER: Yes.
             MS. JEANTY: Steve Hope?
 3
             MR. HOPE: Yes.
 4
 5
             MS. JEANTY: Pamela Hollingsworth?
 6
             MS. HOLLINGSWORTH:
                                 Yes.
 7
             MS. JEANTY: Marissa Leichter?
             MS. LEICHTER:
 8
                            Yes.
             MS. JEANTY: Gilda Ferradaz?
 9
10
             MS. FERRADAZ: Yes.
11
             MS. JEANTY: Nelson Hincapie?
12
             MR. HINCAPIE: (No response.)
13
             MS. JEANTY: Resolution to pass on 2020-39,
   passed. Seven yes and one absent.
14
15
             MS. HOLLINGSWORTH: Thank you, Muriel.
16
             MS. JEANTY: Thank you.
17
             MS. HOLLINGSWORTH: Resolution 2020-40.
18
   Authorization to negotiate and execute final contract
19
   renewals with seven providers. Childhood Community
20
   Research Demonstration projects that support early
21
    childhood development through the implementation and
22
    evaluation of programs with high need populations in a
    total amount not to exceed $1,539,358 for term of 12
23
24
   months, commencing August 1,2020 and ending July 31, 2021.
25
   May I have a motion, please?
```

```
1
             MR. HOPE: Motion, Steve Hope.
 2
             MS. HOLLINGSWORTH: I think I heard Steve. May I
 3
   have a second?
 4
            MS. WELLER: Second, Weller.
 5
             MS. HOLLINGSWORTH: Thank you, Karen. Are there
 6
   any recusals? We move to discussion. Hearing none, all
 7
    those in favor? Oh, pardon me. We will move into roll.
8
   Muriel?
             MS. JEANTY: Roll call for Resolution 2020-40.
9
   Kenneth Hoffman?
10
11
            MR. HOFFMAN: Yes.
12
             MS. JEANTY: Mark Trowbridge?
13
             MR. TROWBRIDGE: Yes.
14
            MS. JEANTY: Karen Weller?
15
             MS. WELLER: Yes.
16
             MS. JEANTY: Steve Hope?
17
             MR. HOPE: Yes.
18
             MS. JEANTY: Pamela Hollingsworth?
19
             MS. HOLLINGSWORTH:
                                 Yes.
             MS. JEANTY: Marissa Leichter?
20
21
             MS. LEICHTER: Yes.
             MS. JEANTY: Gilda Ferradaz?
22
23
             MS. FERRADAZ: Yes.
24
             MS. JEANTY: Nelson Hincapie?
25
             MR. HINCAPIE: (No response.)
```

```
MS. JEANTY: Resolution to pass on 2020-40,
1
 2
   passed. Seven yes and one absent.
 3
             MS. HOLLINGSWORTH: Thank you, Muriel.
   Resolution 2020-41. Authorization to negotiate and
 4
5
   executed contract with the UM-NSU Center for Autism and
   Related disabilities CARD, for autism spectrum disorders,
   ASD, diagnostic evaluation services in a total amount not
7
   to exceed 308,000 for a term of 14 months, commencing
8
   August 1 2020 and ending September 30, 2021. May I have a
9
10
   motion, please?
11
             MS. FERRADAZ: I'll make a motion, Ferradaz.
12
            MS. HOLLINGSWORTH: Thank you, Gilda. And a
13
   second?
14
             MR. HOPE: Steve Hope, second.
15
             MS. HOLLINGWORTH: Thank you, Steve. Are there
   any recusals? And we move to discussion. Hearing none,
16
17
   we're ready for the roll call.
18
            MS. JEANTY: The roll call for Resolution 2020-41
    is Kenneth Hoffman?
19
20
             MR. HOFFMAN: Yes.
21
             MS. JEANTY: Mark Trowbridge?
22
             MR. TROWBRIDGE:
                             Yes.
23
             MS. JEANTY: Karen Weller?
24
             MS. WELLER: Yes.
25
             MS. JEANTY: Steve Hope?
```

```
1
             MR. HOPE: Yes.
 2
             MS. JEANTY: Pamela Hollingsworth?
             MS. HOLLINGSWORTH:
 3
                                 Yes.
             MS. JEANTY: Marissa Leichter?
 4
 5
             MS. LEICHTER: Yes.
             MS. JEANTY: Gilda Ferradaz?
 6
 7
             MS. FERRADAZ: Yes.
             MS. JEANTY: Nelson Hincapie?
 8
9
             MR. HINCAPIE: (No response.)
             MS. JEANTY: Resolution to pass on 2020-41,
10
   passed. Seven yes and one absent. Thank you, Pamela.
11
12
             MS. HOLLINGSWORTH: Thank you. Resolution 2020-
13
    42. Authorization to negotiate and execute a contract
   with Miami Lighthouse for the Blind and Visually Impaired,
14
15
    Inc., a comprehensive vision program for a term of 12
   months commencing July 1, 2020 and ending June 30, 2021 in
16
17
   a total amount not to exceed $400,000. May I have a
18
   motion, please?
             MR. TROWBRIDGE: I'll move it, Trowbridge.
19
20
            MS. HOLLINGSWORTH:
                                 Thank you. And a second?
21
             MS. FERRADAZ: Second, Ferradaz.
22
             MS. HOLLINGSWORTH: Hearing none. Muriel, we're
   ready for the roll call.
23
             MS. JEANTY: Roll call for Resolution 2020-43 is
24
25
   Kenneth Hoffman?
```

```
1
             MR. HOFFMAN: Yes.
 2
             MS. JEANTY: Mark Trowbridge?
 3
             MR. TROWBRIDGE:
                              Yes.
             MS. JEANTY: Karen Weller?
 4
5
             MS. WELLER: Yes.
             MS. JEANTY: Steve Hope?
 6
7
             MR. HOPE: Yes.
             MS. JEANTY: Pamela Hollingsworth?
8
9
             MS. HOLLINGSWORTH:
                                 Yes.
             MS. JEANTY: Marissa Leichter?
10
11
             MS. LEICHTER: Yes.
12
             MS. JEANTY: Gilda Ferradaz?
13
             MS. FERRADAZ: Yes.
14
             MS. JEANTY: Nelson Hincapie?
15
             MR. HINCAPIE: (No response.)
16
             MS. JEANTY: Resolution to pass on 2020-42,
17
   passed. Seven yes and one absent. Thank you.
18
             MS. HOLLINGSWORTH: Thank you. Resolution 2020-
19
    43. Authorization to negotiate and execute contract
20
   renewals with six providers for the comprehensive
21
    school-based -- for comprehensive school-based health
22
    services, each for a term of 12 months commencing July 1,
    2020 and ending June 30, 2021 in a combined total amount
23
24
   not to exceed $6,250,000, with two additional 12 month
25
   renewals, subject to funding appropriations and also
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request authorization to use funds from this initiative to
1
 2
    leverage federal funding through the low income pool
   program, LIP. May I have a motion, please?
 3
 4
             MS. WELLER: So moved, Weller.
 5
             MS. HOLLINGSWORTH: And a second?
 6
             MS. FERRADAZ: Second, Ferradaz.
 7
             MS. HOLLINGSWORTH: Are there any recusals?
   Discussion?
8
9
             MR. TROWBRIDGE: Madam Chair, if I may?
   haven't answered Tiombe's question that was asked earlier.
10
11
    They are working virtually with the school system for
12
   medical as well as mental health. So, they are working
13
   using telemedicine for, for the medicine component as well
   as a mental health component.
14
15
             MS. HOLLINGSWORTH:
                                 Thank you, Jim.
                                                  Thank you.
   Further discussion? Muriel, we're ready for roll call.
16
             MS. JEANTY: Your roll call for Resolution 2020-
17
18
    43 is Kenneth Hoffman?
19
             MR. HOFFMAN: Yes.
20
             MS. JEANTY: Mark Trowbridge?
21
             MR. TROWBRIDGE:
                              Yes.
22
             MS. JEANTY: Karen Weller?
23
             MS. WELLER: Yes.
24
             MS. JEANTY: Steve Hope?
25
             MR. HOPE: Yes.
```

```
1
             MS. JEANTY: Pamela Hollingsworth?
 2
             MS. HOLLINGSWORTH:
                                 Yes.
             MS. JEANTY: Marissa Leichter?
 3
             MS. LEICHTER:
                            Yes.
 4
 5
             MS. JEANTY: Gilda Ferradaz?
             MS. FERRADAZ: Yes.
 6
 7
             MS. JEANTY: Nelson Hincapie?
             MR. HINCAPIE:
 8
                            Yes.
 9
             MS. JEANTY: Oh, you're back? Okay. Resolution
    to pass on 2020-43, passed unanimously.
10
11
             MS. HOLLINGSWORTH: Thank you. Resolution 2020-
12
        Authorization to negotiate and execute a contract
13
   with Nova Southeastern University for capacity building
    for school nurses focused on oral health screening,
14
15
   prevention and referrals, in a total amount not to exceed
16
    $250,000 for a term of 12 months, commencing July 1, 2020
17
    and ending June 30, 2021. May I have a motion, please?
18
             MR. TROWBRIDGE: I'll move it, Trowbridge.
19
             MS. HOLLINGSWORTH:
                                 Thanks, and a second?
20
             MS. LEICHTER: Second, Leichter.
21
             MR. HOPE: Second, Steve Hope.
22
             MS. HOLLINGSWORTH: Second was Marissa Leichter?
   Are there any recusals? Discussion? Muriel, we're ready
23
    for the roll call.
24
25
             MS. JEANTY: Roll call for Resolution 2020-44 is
```

```
Kenneth Hoffman?
1
 2
             MR. HOFFMAN: Yes.
 3
             MS. JEANTY: Mark Trowbridge?
             MR. TROWBRIDGE:
                              Yes.
 4
 5
             MS. JEANTY: Karen Weller?
 6
             MS. WELLER: Yes.
 7
             MS. JEANTY: Steve Hope? Steve?
             MR. HOPE: Yes.
 8
 9
             MS. JEANTY: Pamela Hollingsworth?
10
             MS. HOLLINGSWORTH:
11
             MS. JEANTY: Marissa Leichter?
12
             MS. LEICHTER: Yes.
13
             MS. JEANTY: Gilda Ferradaz?
14
             MS. FERRADAZ: Yes.
15
             MS. JEANTY: Nelson Hincapie?
16
             MR. HINCAPIE:
                            Yes.
17
             MS. JEANTY: Resolution 2020-44 passed
18
    unanimously. Thank you.
19
             MS. HOLLINGSWORTH:
                                 Thank you. Resolution 2020-
20
    45.
        Authorization to negotiate and execute contract
21
    renewals with three providers identified here in to
22
   deliver oral health preventative services preventive
    services, preventive services in a total amount not to
23
24
    exceed $550,014 for a term of 12 months commencing August
25
    1, 2020 and ending July 31, 2021, with two remaining 12-
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month renewals. May I have a motion, please?
1
 2
             MR. HOPE: Steve Hope, motion.
 3
             MS. HOLLINGSWORTH: Thank you, Steve. And a
 4
   second?
5
             MS. LEICHTER: Second.
 6
             MS. HOLLINGSWORTH: Thank you, Marissa.
7
    there any recusals?
8
             MS. WELLER: Recusals, Weller. I work for the
9
   Department of Health.
10
             MS. HOLLINGSWORTH: Thank you, Karen. Are there
11
   other recusals? We move to discussion. Hearing none.
12
   Muriel, we're ready for the roll call.
            MS. JEANTY: The roll call for Resolution 2020-45
13
   is Kenneth Hoffman?
14
15
             MR. HOFFMAN: Yes.
             MS. JEANTY: Mark Trowbridge?
16
17
             MR. TROWBRIDGE: Yes.
18
             MS. JEANTY: Karen Weller?
19
             MS. WELLER: Recused.
20
             MS. JEANTY: Steve Hope?
21
             MR. HOPE: Yes.
22
             MS. JEANTY: Pamela Hollingsworth?
23
             MS. HOLLINGSWORTH:
24
             MS. JEANTY: Marissa Leichter?
25
             MS. LEICHTER: Yes.
```

```
MS. JEANTY: Gilda Ferradaz?
 1
 2
             MS. FERRADAZ: Yes.
 3
             MS. JEANTY: Nelson Hincapie?
             MR. HINCAPIE:
                            Yes.
 4
 5
             MS. JEANTY: Resolution 2020-45 passed with seven
   yes and one recusal. Thank you.
 6
7
            MS. HOLLINGSWORTH: Thank you. Resolution
    2020-46. Authorization to negotiate an executed contract
8
9
   with Miami-Dade County for the HERO Truancy Prevention
   Program, formerly known as I Attend, a component of the
10
11
   Case Management Referral Program, in a total amount not to
12.
   exceed $880,000 for a term of 12 months commencing August
    1,2020 and ending July 31, 2020. May I have a motion,
13
   please?
14
15
             MS. WELLER: So moved, Weller.
16
             MR. HOPE: Motion, Steve Hope.
17
             MS. WELLER: I'll second, Weller.
18
             MS. HOLLINGSWORTH: So, we have a first with
19
    Steve Hope, a second with Karen Weller. Are there any
20
   recusals? Moving to discussion. Hearing none. Muriel,
21
   we're ready for the roll call.
             MS. JEANTY: Roll call for Resolution 2020-46 is
22
23
   Kenneth Hoffman?
24
             MR. HOFFMAN: Yes.
25
             MS. JEANTY: Mark Trowbridge?
```

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1
             MR. TROWBRIDGE:
                              Yes.
 2
             MS. JEANTY: Karen Weller?
 3
             MS. WELLER: Yes.
             MS. JEANTY: Steve Hope?
 4
 5
             MR. HOPE: Yes.
 6
             MS. JEANTY: Pamela Hollingsworth?
 7
             MS. HOLLINGSWORTH:
                                 Yes.
             MS. JEANTY: Marissa Leichter?
 8
 9
             MS. LEICHTER: Yes.
10
             MS. JEANTY: Gilda Ferradaz?
11
             MS. FERRADAZ: Yes.
12
             MS. JEANTY: Nelson Hincapie?
13
             MR. HINCAPIE:
                            Yes.
14
             MS. JEANTY: Resolution 2020-46 passing
15
    unanimously. Thank you.
             MS. HOLLINGSWORTH: Thank you, Muriel.
16
17
    concludes the program services and Childhood Health
18
    Committee Report. Back to you, Mr. Chair.
19
             MR. HOFFMAN:
                           Thank you. I just want to
20
    reiterate how important -- this seems very cumbersome, but
21
   how important it was for us to keep the business to The
22
    Trust going to be able to move our way through the normal
   resolutions.
23
24
             I'm just assuming that the lack of discussion is
25
   because everybody had an extra week and a half to read the
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1 agenda, but these are a lot of great things that we've 2 passed through the committee with deliberation.

So again, appreciate everybody sitting through this meeting or the length of this meeting to do this. With that alternative, back to you, Jim, for your CEO report.

MR. HAJ: Mr. Chair, thank you. The updates in emergency funding requests, I went through at the top of the agenda. I just wanted to bring it back to this committee and kind of get some guidance that things changed rapidly over the course of a couple of weeks.

And we told the providers that we would stay with them. As you know, they employ some of our lowest paid workers in this community, and we thought it was the right thing to do to keep those workers employed.

Again, we work on cost reimbursement. There is

-- they have to, if we're going to fund them, those people
are on payroll and are continued to be employed.

So, we had we had initially told them that April 15th to align to what we thought the school system was going to open, but now it's going to April to May 1st.

So, we messaged to them that we will support them through the end of April.

And I don't know if we've come back with future discussions with this committee and I just hear your

thoughts and guidance if we continue past April 30th, what is the Board's thoughts on our commitment to standby or fund our providers?

MS. FERRADAZ: Jim, this is Gilda. So -- because we do cost reimbursement, right? So, if the program is closed or if there's no, you know, the attendance is low or whatever, we're paying them by up -- all -- for all the children that are enrolled. Is that how we're doing it?

MR. HAJ: At this time, we're paying for their -- all their employees who we typically pay for because if we had to do it just by enrollment, we would be putting a lot of people on the streets.

MS. FERRADAZ: Okay.

MR. HOFFMAN: And I think Jim and I discussed this early on, this is the -- initially in other disasters, The Trust had at least made temporary funding available to our providers on the same type of basis.

Obviously, our line of vision into at least initially to how long this lasts was not very good, and it's still I would say, is not much better but we felt it was appropriate to extend this to make sure that we knew at least for the period that the providers were basically mandated to be out of business for the most part, that we support the system.

And the way we can support the system was by

making sure that when we do come out the back end of the childcare system, that there's -- that there are employees there that we don't -- that our providers don't have to rehire to engage in their contracts.

But as Jim said, there is a question of how long we as a Trust should continue to do that. I'll just add, that Jim and I have talked about this as well. Many businesses, my own included, are going to apply for this Paycheck Protection Program that's available.

It's loan money, but it's available as a grant.

And I just suggested to Jim that if -- to the extent that we do keep doing this beyond April 30th, that we require all those that are eligible to make an appropriate application because that will defray some of their costs and then we can defray some of our costs to the extent that that is available to them, and it could provide up to two months of payroll costs for our providers.

So -- but I -- be we have felt and again, I take my -- a lot of guidance from the staff and what The Trust had done before, but we have felt that it's important to maintain the system, at least temporarily.

So that when we do come out the back end, or when childcare becomes important, hopefully on May 1st or early May, that our providers aren't scrambling to rehire people and to find out how to do business.

Yeah. Mr. Chair, if I may? 1 MS. HOLLINGSWORTH: 2 I wholeheartedly support the ongoing support of our 3 providers just as a point of reference to pivot very slightly and very quickly. 5 There was some conversation inside of my recusal period about childcare centers still being open. As of 6 7 today, about 65 percent of childcare providers have choose -- have chosen to close for various reasons and enrollment 8 9 is certainly down. 10 But we talk so often about the fiscal cliff in early childhood, and I think that we're looking at a cliff 11 12 in this county, the likes of which we've never seen 13 before. So, I think as long as we can continue to 14 15 support, to provide some kind of stability -- I won't quote any of the statistics that I've been reading on the 16 national level with some, you know, surveys that NEYC 17 18 (phonetic) has done in terms of, you know, what the long term survival looks like for many, both after school and 19 20 early childhood providers, but as long as we can support 21 them, I absolutely feel that we should. I'm 22 wholeheartedly in support of this. Thank you. Anybody else would like 23 MR. HOFFMAN: 24 to weigh in on that?

MS. FERRADAZ: I agree with Pam. If not, only

23

24

25

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because of the impact that it has on all those employees,
1
   but if you start letting employees go, then there's going
   to be a time for ramping up that's going to be required
 3
   and you're going to lose some services there too. So, I
 4
5
   agree with Pamela.
             MR. HOFFMAN:
                           Okay. Jim?
 6
7
             MR. HAJ: Mr. Chair, that's it for my
   presentation. And also, we are working with not only
8
    locally but also with the other CSCs to work on how do we
9
    -- the payroll protection, the CARES Act is another thing
10
11
   we're going through and how do we get it to our providers
12
    in an easily and digestible manner and try to assist them
    in navigating through this. Thank you, Mr. Chair.
13
14
             MR. HOFFMAN: Thank you. Well, we've all been
15
    adapting and I thank this committee for adapting. I've
    learned one lesson from this with all -- I've been doing a
16
    lot of Zoom meetings for birthday parties and cocktails
17
18
   and the like, but this type of meet I get a stiff neck
19
   because we're certainly sitting with a narrow range of
20
   vision for quite a bit of time.
21
```

But I do appreciate everybody's patience. Let's be safe out there and look forward to seeing you all again at our next meeting. Thank you.

MS. HOLLINGSWORTH: Thank you. Bye-bye.

MS. FERRADAZ: Thank you. Leaving the meeting.

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MR. HOFFMAN: Good-bye.
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 2
          (Whereupon, at 3:09 p.m., the meeting was
     adjourned.)
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CERTIFICATE OF TRANSCRIBER

The above and foregoing transcript is a true and correct typed record of the contents of the file, which was digitally recorded in the proceeding identified at the beginning of the transcript, to the best of my ability, knowledge, and belief.

Signed this 21st day of April 2020.

Brenda Saliba

P 1. 6.1.1

Brenda Saliba, Transcriptionist

	\$400,000	10	4:4	31:4 32:6
\$	55:17	17:7 19:2	1st	2020-34
¢4	\$41,667	12	26:2 34:24	34:13,15 42:13
\$1 45:3	48:4	5:7 26:3 34:24	41:24 42:3	43:14
45.3		39:24 45:4,5		
\$1,166,006	\$5	46:14 48:8	2	2020-35
49:22	34:18	49:24 50:1		44:24 45:15
\$1,300,000	\$50,000	51:10,11 52:23	20	2020-36
\$1 ,300,000 51:6	28:22	55:15 56:22,24	18:17	46:10 47:3
31.0	¢500,000	58:16 59:24	10.17	2020 27
\$1,539,358	\$500,000	61:12	20-69	2020-37
52:23	19:1		9:25 10:22	48:25 49:16
\$1,866,667	\$550,014	12-	20-91	2020-38
49:24	59:24	59:25	10:16	50:25
73.24	¢6 250 000	12-month		2020 20
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