

Board of Directors Meeting February 19, 2020



1	THE CHIILDREN'S TRUST BOARD OF DIRECTORS
2	COMMITTEE MEETING
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4	The Children's Trust Board of Directors
5	Committee Meeting was held on February 18, 2020,
6	commencing at 4:00 p.m., at 3250 Southwest 3rd
7	Avenue, United Way, Ryder Conference Room, Miami,
8	Florida 33129. The meeting was called to order by
9	Kenneth Hoffman, Chair.
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11	COMMITTEE MEMBERS:
12	Kenneth C. Hoffman, Chair
13	Karen Weller, Secretary
14	Laura Adams
15	Matthew Arsenault
16	Dr. Daniel Bagner
17	Constance Collins
18	Mary Donworth
19	Beth Edwards
20	Gilda Ferradaz
21	Lourdes P. Gimenez
22	Mindy Grimes-Festge
23	Nelson Hincapie
24	Pamela Hollingsworth
25	Dr. Monique Jimenez-Herrera

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     COMMITTEE MEMBERS (cont'd):
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     Hon. Barbara Jordan
     Marissa Leichter
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     Frank Manning
     Dr. Susan Neimand
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     Hon. Orlando Prescott
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     Javier Reyes
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     Shanika Graves
     Leigh Kobrinski
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     STAFF:
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     Diana Beltre
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     Donovan Lee-Sin
     Felix Becerra
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     Garnet Esters
     Imran Ali
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     James Haj
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     Jerry Calvert
     Joanna Revelo
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     Jorge Gonzalez
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     Juana Leon
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     Juliette Fabien
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     Kathleen Dexter
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     Lisanne Gage
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     Lisete Yero
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     STAFF (cont'd):
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     Lori Hanson
     Maria-Paula Garcia
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     Molly O'Doherty
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     Muriel Jeanty
     Patricia Leal
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     Rachel Spector
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     Sandra Camacho
     Sebastian del Marmol
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     Sheryl Borg
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     Stephanie Sylvestre
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     Susan Marian
     Tatiana Canelas
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     Victoria Cividini
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     Vivianne Bohorques
     William Kirtland
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     Willmeisha Hall
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     Yurena Driggs
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     GUESTS:
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     Jackie Roth
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     Chloe Wicklas
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     Lynne Katz
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     Linda Freeman
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     Diego Maranjo
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     GUESTS (cont'd):
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     Deborah Dietz
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     Sharon Langer
     Saskia Pacts
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     Cata Saldarriaga
     Harvey Rodriguez
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     Blanca Camacho
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     Demetria Henderson
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     Maria L. Lopez
     Nicole Vasconcellos
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     Andrea Botero
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     Alex Engmann
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     D. Armstrong
     J. Russell
14
15
     Michele Lozano
     Maria De Pena
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     Abel Pennfudge
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     Kathleen Hardcastle
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     LaTasha Bratton
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     Maurice Kemp
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     Maria Elena Villor
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PROCEEDINGS

(Recording of the meeting began at 4:02 p.m.)

MR. CHAIR: Welcome to the February 18th Board Meeting. It is 4:02 p.m. Just a couple of quick announcements. First of all, we have two individuals who are acting CEO for the day. Anna Cook [phonetic] is here. And Magdalene Vovo [phonetic], they're shadowing Jim. If you have any questions, particularly the tough ones, you can ask them. Second, I wanted to announce that we have a new director, it's representative Juan Fernandez-Barquin. He's not here today, I don't believe he's expected to show up, but we'll welcome him again at this first meeting. And then thirdly, I wanted to thank those directors, I think three or four of our directors attended the State Attorney's Office Center for Human Trafficking. I had gone on a prior cite visit, I was not able to make this one. I don't know if any of those who went, Nelson was one, and Karen, you were another, want to say anything about it. I was very impressed with the coordinated effort that the State Attorney put together to address human trafficking. MS. WELLER: I was just very impressed at the

fact that it was like a one-stop shop, and that

everything was so coordinated, and they took the

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     interest in the victim as well as trying to make
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     everything comfortable for them. So I totally was
     impressed with the visit. I'm glad I was able to go.
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          MR. HOFFMAN: Okay, so we'll move into the public
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     comments section.
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          Muriel, is anybody registered for public
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     comments?
          MS. JEANTY: No.
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          MR. HOFFMAN: Then onto the approval of the
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     January 21st minutes.
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          Karen?
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          MS. WELLER: The Board of Directors met on
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     January 21, 2020, the meeting minutes are in your
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    packets and can be found on page four. Hopefully
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     everyone has had an opportunity to review.
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          May I please have a motion to approve?
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          MS. HOLLINGSWORTH: So moved, Hollingsworth.
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          MS. WELLER: Second?
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          MR. HINCAPIE: Second, Hincapie.
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          MS. WELLER: Any discussion?
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          (NO VERBAL RESPONSE)
          MS. WELLER: All those in favor?
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          (WHEREUPON, the committee members all responded
     with "aye.")
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          MS. WELLER: Opposed?
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The motion carries. 1 2. MR. HOFFMAN: Karen, thank you. Now we move on to the Finance Committee Report 3 that, Nelson, I understand that you were going to 4 5 handle that report. MR. HINCAPIE: Sure. 6 Resolution 2020-25: Authorization to enter into 7 an agreement with the agencies selected from the 8 9 advertising creative RFP #2020-01 and media buying RFP 10 #2020-02 for creative advertising production, media 11 buying services, English-Spanish-Haitian Creole 12 translation services, market research and community 13 outreach in a total amount not to exceed 14 \$2,020,000.00, for a term of seven months, commencing 15 March 1, 2020, and ending on September 30, 2020, with four remaining 12-month renewals subject to annual 16 17 funding appropriations. 18 Can I get a motion? MS. DONWORTH: So moved, Donworth. 19 20 MS. WELLER: Second, Weller. 21 MR. HINCAPIE: So there's a motion and a second, discussion --22 23 MR. HOFFMAN: We have a presentation before the discussion. 24 25 Ximena?

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MS. NUNEZ: Any recusals?

MR. REYES: Recusal, Reyes.

MS. NUNEZ: Good afternoon, everybody. Nunez Director of Communications for The Children's Trust. Good afternoon. We're very excited to be here today to present an overview of the communications efforts we did last year, as well as to what is awaiting down the road for us this year. The agencies that you see in the resolutions, they were selected through a creative processes. One for the creative advertising, we received a total of five applications. And for the media buying piece, we received four applications. Both groups we had excellent reviewers in each of the groups. Annette Bariska [phonetic], the Direct of Communications for The Children's Movement, was the excellent reviewer for the creative advertising and Janet Alman [phonetic], Principle and Marketing Director for Catherine Rosine [phonetic]. She was the excellent reviewer for the media buying piece.

So, 2019 was a year full of great accomplishments for us, but before we talk about accomplishments, it's important to mention and we need to review and understand how do we measure outcomes with all of our communication efforts. There's no one specific metric

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that can measure the outcome of the \$2,020,000.00 investment that is in the resolution, but instead it's a different combination of metrics. There are different ways that we can measure outcomes. With traditional media we have impressions, that is basically the number of times that a person is exposed to either a billboard, a press ad, a TV commercial, a radio spot, and also the reach. How many people are we reaching with that TV commercial or with that radio ad. When we talk about digital media, the way that we measure outcomes is with CTR, which is Click Through Rate, so it's basically when we do search on Google and we click on the ad that takes us to the website that's a Click Through Rate. Page views, how many people are going to, are viewing certain pages of the efforts that we are doing. How many people are RSVP'ing to our events or also how many people are downloading our app. When we talk about social media, the way that we measure outcomes is by the number of followers in each of our platforms, as well as the engagement. Engagement is how people are interacting with our content. So basically it's how many likes we're getting and how many shares we're getting, that's how we measure engagement in social media. As you can see, each marketing campaign is going

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to have their completely different way to measure their outcomes. For example, if you talk about the Brand Campaign, the way that we're going to measure outcomes is through brand awareness. We're going to be able to do a research to get what is the brand awareness at this point, and then we'll compare with versus the previous year. That's how we measure that piece for the outcomes. For the Book Club, it's enrollment. And for the Parent Club, it's also enrollment to the workshops or how many workshops were being conducted.

One of the new and exciting things that we have with one of our partners about marketing is we're going to have a custom dashboard that is for the Trust, where we're going to be able to collect campaign data and it will be interpreted so we can compare with industry benchmarks. Basically, we're going to be able to compare on a monthly basis what is working, what is not working, and what areas are not working we're just going to allocate those funds to make sure that our investments are as efficient as possible.

Some of the accomplishments that we had during 2019. We had the Family Expo, we had over 15,000 people that attended. Over 200 exhibitors. We

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brought all of The Children's Trust initiatives under one big umbrella. We also had Champions for Children, we had an attendance of around 700 people. We did, for the first time, a partnership with Marlin's and we had The Children's Trust Night at Marlin's Park. Through this partnership we were able to share and distribute around 2,000 tickets out to the community to bring people that didn't have, you know, that not very often they have the opportunity to attend this games. We also had a Spooky Symphony. We had an attendance of over 1,600 attendees. Young Talent Big Dreams, we had around over 350 participants and some of the children that participated in Young Talent Big Dreams they have been able to perform during the Family Expo, Champions for Children, and even they sang the National Anthem at the Marlin's Park. also reached out to the community during our Miami Book Fair. It's estimated that we had over 100,000 people in attendance. And the messages that we communicated to the community was the Book Club and the Parent Club. Some other accomplishments that we had, we

some other accomplishments that we had, we refreshed some of our brand communication efforts.

Some of you might have seen our blue buses last year around the city. What is interesting about this one

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is we had a budget reduction of 38 percent versus the prior year. And we were able to have an increase of two percent in the media impression. So we have a total of four median impressions through only the out of home campaign that we did. We also established the new [inaudible] for the Parent Club, we produced over 70 original editorial pieces. 39 people were added to the Miami Heart Gallery and we have over 300,000 page views. The duration of media deliver over 235,000,000 impressions, that that was an estimate of 5,000,000 above the plan that we have for the year. And we, additionally, thanks to the partnership that our media agencies they have, they were able to get us an additional \$430,000.00 in added value. And we had over 200 media mentions and appearances in local news and newspapers. When we talk about our social media, we had also a great performance review in 2019. The major platforms where we are communicating with the community and our followers is Facebook, Twitter, Instagram, and LinkedIn. We had a very interesting increase versus the prior year. We had a 144 percent increase of the number of posts, 30 percent on the number of followers, and we had a 337 percent of engagement increase versus the prior year. Another thing that we

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did in regards to social media we opened a Pinterest account. We create all this amazing content and parents, they live on Pinterest, they're all constantly collecting information about parenting activities. So we want to also capitalize on the content that we created so we're adding everything to Pinterest as well.

So what is currently happening? Some people, they still haven't heard about us, about The Children's Trust. Some people, they have seen our logo. But some have heard about us, but they still don't understand exactly what it is that we do. And also, families are not aware of the services that are available to them in their neighborhood and in their area. So these are the issues that we need to address through one of our communications and marketing efforts during this fiscal year.

What are we going to do? We need to elevate The Children's Trust brand. So we need to tell our how, our what, how, and why. What do we do? We improve the life of families and children in Miami-Dade County. How do we do it? By making strategic investments. Why do we do it? Because we truly believe that every, single, child has the same opportunities to succeed and reach their highest

potential. Who's our audience? We have three 1 2. audiences: families, caregivers, families and caregivers, service providers, and the tax payers. 3 When we look into the families of the caregivers we 4 5 have some targets we wanted to collect that way. We have a very, very, diverse community. So we have our 6 7 general market, that is general English speakers. African-American community, the Haitian-Creole 8 9 community, and the Hispanic community. So we need to 10 make sure that all of this members of the community 11 they know the services that are available near them. 12 How are we going to do it? Thanks to expertise 13 of departments and from the communications team, we 14 have the expertise to know who is where and how we're 15 going to be able to reach them. We're going to create tailor messages and look what is the best way to 16 17 deliver them in a specific segment in the community 18 that are heavily populated with our target audiences. 19 Some of the examples of partnerships that we are going 20 to do at the community level, it can be non-21 traditional or faith-based efforts, youth optimist 22 sports, programs, and other city and social 23 organizations, county-wide. 24 So what is our plan? We're going to build an 25 integrated eco-system. I know it looks a little bit

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intimidating. So, if you look in the core section of the eco-system, we have the Children's Trust brand. That is the core of all the messages that we're going to adhere to the community. Then around that we have our investment areas. We have the content that we produce, so it can be articles, videos on the stories that we're going to be able to share and also the new insights.

How are we going to get new insights? By research, doing the research, or also by doing social listening. Social listening, for those that don't know, it's a way that we can do research in social media. So, we're going to be able to target and analyze the conversations that are happening between the people in the community, in our target audience, and see what is, you know, what are the concerns, why, you know, what they need, what are they looking for and that might be an open ad door for new investing areas, or new ways to communicate, or create new efforts, or support new sports, different activities. So, it's going to give us new insights.

The next circle that you see is our digital and technological assets. So, we have all our six social media platforms and we have also our website and our app. Then outside, basically, we have all the

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communication media or adventures that we use to be able to deliver all the messages. We have digital buying. We have paid media, that is basically, TV, radio, out of home, billboards, bus stops, anything that is the streets. Content marketing, efforts with public relations, community outreach, and our signature events. So, here's an example, if we start digging a little bit deeper into each one of the efforts, how that start is going to like creating and building the strength that we're going to be working on. So, if we look, just for an example, just Penmia, go ahead with different, in Penmia we see that we have efforts in Ruckus TV, in cable TV, train, radio, and out of home. The same, for example, if we talk about community outreach. With community outreach we also we target faith centers, community events, and other ventures such as optimist club. So what we need to do is we need to align, these are not all of our initiatives, but most of them. We need to bring them under one same umbrella and one same strategy. messages that we need to deliver, they need to be clear, they need to show they are diversity, and they need to be consistent across all the audiences. each initiative, as I mentioned before, is going to have their own metric to be able to measure the

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outcomes.

So when we take all of these initiatives and we put them into our ecosystem, that's basically the world that in which communications we're going to be leading next year, or this year, sorry. But, for example, in Family Expo, doesn't mean that Family Expo is going to be, is going to have every single one of those touchdowns, analyzing the audience and how is the best way that we're going to be able to reach them. Then we're going to pick what we're going to do, paid media and we're going to do some PR, and some community outreach. So depending on the audiences we're going to be, this is going to be very dynamic and it's going to be change.

So, as you can see, we're very excited to start working with marketing partners to make the future of our community brighter than ever. Thank you very much.

MR. HOFFMAN: Thank you.

Any directors have questions?

MS. HOLLINGSWORTH: Mr. Chair, I actually have a couple of comments. First of all, Ximena, thank you for the terrific presentation. It really kind of pulls everything together, you know, succinctly, and I appreciate that. I happen to think that visibility

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and our brand is absolutely essential. As you pointed
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     out, if folks in the community don't know that we're
     here or don't know the great things that we're doing,
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     then so much is lost. I would say, personally, that
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     based on the Social Equity Day that we created last
     Friday, I received several texts from colleagues
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     across the community texting me pictures of me and
     other people that were at the event, so I know that
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     the social media is working firsthand. And I also
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     just want to state that I think this resolution really
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     represents the best of the competitive solicitation
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    process. It's nice to see a new agency coming in
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     that's going to be able to deliver services in a
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     trilingual fashion and that's extremely important to
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     us. And thank you also for sharing all the careful
     evaluation and so forth. I know that it's an
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     exhausted process. And I'm also very excited for the
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     future. Thank you.
          MR. HOFFMAN:
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                        Thank you.
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          Any other questions or comments?
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          All those in favor?
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          (WHEREUPON, the committee members all responded
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     with "aye.")
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          MR. HOFFMAN: Any opposed?
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          (NO VERBAL RESPONSE)
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MR. HOFFMAN: The motion carries.
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          I'll turn it over to Pamela Hollingsworth for the
     Program Services and Childhood Health Committee
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     Report.
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          MS. HOLLINGSWORTH: Thank you, Mr. Chair.
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          The Program Services and Childhood Health
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     Committee met on Thursday, February 6th, to consider
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     resolutions that we're representing to you today.
          Resolution 2020-26: Authorization to negotiate
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     and execute a match contract with Miami-Dade County
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     for the fifth year of the Summer Youth Internship
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     Program, in a total amount not to exceed
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     $1,500,000.00, for a term of 12 months, commencing
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     March 1, 2020, and ending on February 28, 2021.
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          May I have a motion, please?
          MS. GIMENEZ: So moved, Gimenez.
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          MS. HOLLINGSWORTH: And a second?
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          MR. BAGNER: Second, Bagner.
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          MS. HOLLINGSWORTH: Do we have any recusals?
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          MS. JORDAN: Recusal, Jordan.
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          MS. ABRAHANTE: Recusal, Abrahante.
          MS. FERRADAZ: I'm not sure if I have to recuse.
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     I am on the South Florida Workforce Investment Board.
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          Yes, I recuse.
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          MS. HOLLINGSWORTH: So we have three recusals.
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Thank you. Moving into discussion, just to provide a brief overview, this is a match contract with Miami-Dade County and it connects rising 10th and 12th graders into paid summer internships. And there is an emphasis on recruiting at-risk youth, and including youth with disabilities, and those transitioning out of the foster care system, and county-wide recruitment is included. We are targeting 2,700 youth interns working approximately 30 hours a week. And both interns and employers are supported with coaches. The Trust is able to leverage over \$2.00 for every dollar invested by South Florida Workforce Investment Board, Miami-Dade County, Royal Caribbean Cruises, and with any kind of services from South Florida Educational Credit Union.

Directors, are there further comments, questions?

Dan?

MR. BAGNER: Yeah, so I think this is a very effective and remarkable program. What I would like to see more of, if possible, is to get data. We've had this program ongoing for several years now. If we can see data for what these students are doing once they graduate, are the getting jobs, how are they doing in the workforce, how are they doing in school, or combining both school and their employment. So I'd

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1 like to see more data on that. There's a little bit 2. promising stuff that's on the report that we included, 3 but anyway we can get access to data through University systems or other employers would be 4 5 helpful. 6 MS. HOLLINGSWORTH: Thank you. 7 Richard Dunn. I had questions about MR. DUNN: the recruiting process. I think I was told I was 8 under the understanding that it was done through the 9 10 Miami-Dade County Public Schools counselors, am I

recruitment process.

MR. HAJ: Donavon, if you may, and then also answer Dr. Bagner's question to the steps we're

of the schools that are actively involved in a

correct in that? How is that -- if so, what are some

MR. LEE-SIN: Sure. I'll take Dr. Bagner's question first. We have been working with the school district to formulate a plan for longer term evaluation on the outcome of the students who've been through the program, so, like you, we share those same concerns and aspirations to see kind of the longer term effect. The program, anecdotally, we know that even with the financial literacy, our banking practices with the kids, in the program we've seen 86

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plus percent of those who participated remain active with having their bank account active and at least \$300 in their balance. And that's been trending since 2016. We recognize that 90 plus percent of the kids who participate in the program, this is their first bank account. There's something promising things out there and we certainly want to know more.

With regard to the recruitment of students, the students are recruited through their schools in a number of ways. Through the morning announcements, we'll be, actually this year, we'll be announcing the program through the student portal, which they all have to log into to get their homework assignments and so on, so it will be right up front. Recognize that through morning announcements, social media, some radio, and print ads that goes out across the county, we still don't always get the message across to everyone, so we're trying different ways to kind of this year, not just through the school counselors.

MS. HOLLINGSWORTH: Thank you, Donavon.

MR. DUNN: Do you have a record of those schools who have been actively involved in recruitment process?

MR. LEE-SIN: Yes. We have a list of every school who has participated in the recruitment process

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and the name of the individuals of each school
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     responsible for the efforts of the program.
          MR. DUNN: Okay, I would like to have that list,
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    please.
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          MR. LEE-SIN: Sure.
          MS. HOLLINGSWORTH: Questions, comments?
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          Hearing none, all those in favor?
          (WHEREUPON, the committee members all responded
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     with "aye.")
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          MS. HOLLINGSWORTH: Are there any opposed?
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          (NO VERBAL RESPONSE)
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          MS. HOLLINGSWORTH: The resolution carries.
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          We now have several quests with us today that are
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     going to provide us with presentations surrounding our
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     innovation work.
          And first we have Code Explorers, Maria de Pena.
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     Welcome. Please begin by stating your name and
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     agency.
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          MS. DE PENA: My name is Maria de Pena, I'm the
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    person at Code Explorers.
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          MR. HAJ: I'm sorry. Madam Chair, may I tee this
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     up? Just to give some of the Board members who have
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    not been here.
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          MS. HOLLINGSWORTH: Absolutely.
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          MR. HAJ: So the innovation fund that we
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released, the Board approved several years ago, is a one year fund. It is for innovative ideas that are not happening in the community. It's very creative ways, it's a one-time shot, it's not recurring. So we have a million dollar budget for it with a maximum of \$100,000 per contract. But this happened, this is our third year, I believe, we're doing innovations, and we have some very creative, successful innovative when we try new things. Some things don't succeed, some things do. So we want to highlight some of the successes from the innovation fund, so we have four or five presenters here just to let you know a little bit of what the innovation fund is doing.

MS. DE PENA: As I was saying, my name is Maria de Pena. I am the president and lead engineer for this project, Miami Empathy Tech. Miami Empathy Tech is a project, it's one of the innovation grants. I want to congratulate you all because you have been highlighted at the United Nations at the general assembly in September 2019, and coming up in the United Nations Germany in April 2020, in about six weeks, we're going to be there exhibiting this project. The objective of the program is to develop a new curriculum approach to combine empathy and teach empathy using the United Nations sustainable goals and

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teaching sustainability to children. In addition to being able to use and research emerging technologies, which are artificial intelligence, virtual assistance, virtual reality, 3D, all those components of new emerging technologies that are coming out in the market, and see how we can incorporate it to use to create personal and individualized learning for children. In addition to that, is demonstrate how you can use technology for good. In other words, how that technology could be used to teach children about things that have to do with interconnection, intercreativity, and other areas of child development.

So, first of all, the project was built from the ground up using inclusive and local students. You already talked about the summer youth internship program. I'm going to highlight that because we have two students from that program, they did an amazing job, and their work, like I said, is being highlighted at the United Nations. We need to be very proud of the students here in South Florida. Not only at the K through 12 level, but also at the university level. We did a technology assessment of what kind of technologies we were going to use to be able to implement this project. We did a project R&D, that took about two and a half months of research

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development, organizing. These kids did an amazing job in three months. And then we showcased the first part of it at the United Nations. Then later on we started doing the programs. We did a delivery, we're doing delivery right now in data collection. It's a four week program, two hours per week in the evenings from 6:00 to eight o'clock at night. Right now we have them in Doral. And we're collecting data. And what is coming out of this, we're going to talk about lessons learned and accomplishments, it's amazing. We're showcasing some of this information at the United Nations in Germany and we're going to do the data assessment and final report so you see how we use technology for our future.

Some of the challenges that we have had, it's basically the difficulties in this community to bring the community and in some institutional groups together to support collaborative approaches of working together. We invite people, we showcase what this could do, and it's kind of like maybe we're not clicking the right buttons, but we're moving forward. And difficulty of the staff. Now, these are the students. The ones on the left are local and college students. And the ones on the right, those are you summer youth internship program. So if you have any

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questions about whether the program does work, it does work. Skill development by empathy, we have creativity, negotiation. If you could not understand what are the problems of the other person on the other side of the table, it's very difficult to implement any program, including technology. So that is a key area of this project. Negotiation, collaboration, emotional connection, and identify needs. So we're going to see how the project goes.

The United Nations sustainable goals are 17 key areas. We chose four areas that children are able to understand, which are basic necessities: food, water, safety and communities. Within food we specifically went for hunger, zero hunger, and ensure sustainability consumption, and production patterns. And those two are connected. Water, we live in South Florida, of course we have to have an understanding of how important are oceans are to us. And clean water, we have the biggest [inaudible] down here and its being effected by sea level rise. Safety. Bullying, understanding what bullying is, whether its cyber bullying, physical bullying, youth violence. Because many kids do not understand the differences between those. And the communities have to deal with transportation, how can we use different things in the

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city that can help us. So I talked about the top, the bottom line portion of this, reading and storytelling is key to the project. So the kids, after they go through the program, they have to come up with their stories and they develop those stories using programming skills. And you see virtual reality and 3D content. There is a series of assessments that we do, they're surveys. And parent engagement has been unbelievable. How the parents, at eight o'clock night, sometimes they come at nine o'clock at night, and they're still there with the children because they want to see what the kids are doing. And obviously the inclusive internship program that we implement from the beginning.

So how is the project implemented? First, there is personalized instruction. Research shows that if you want to show some sort of empathy, if you want to show some sort of an emotional connection, many people, special therapists, use different modes of connecting and effectively using machines to be able to do that. So what we do is we don't teach the classes, the bot teach the classes. And they have empathy. They have emotion. They move, they talk, they blink, they cry, they smile, they laugh. And they actually provide the content to the children.

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These are factual information. Through the use of 360 technology and also using 3D models, we actually portrayed the information. And kids, even kids with autism, and kids with potential deficit disorder, are 100 percent glued to this content. I have never seen, in the years of being engaged with children and teaching technology, how technology is able to do that connection with children. Then after that, after they go through that, and by the way, that's only five minutes, five, 10 minutes the most, then we go into what we call round table discussion. And here is when they start getting into teaming, elaborating, negotiation, and talking about how they're going to be able to solve some of the problems of the bot, or the virtual assistant, what's bringing up to that. they have seen as a child, we tend to think that children are unable to solve problems and they have, they have amazing ideas. And they talk among themselves and they discuss. Some of them are all over the world. We have India kids that are actually born and have their elementary schools in India. how they're able to connect with children here in South Florida about their experiences. By the way, all that is done in 360. So we're able to see all the kids at the same time and see how they're interacting

with each other.

Then here is where they absolutely use their coding skills. We teach them 3D coding skills and they build what is called an empathy project. This is where they actually use their creative juices to solve problems. So what you see here, this child created an engagement 3D that shows how red tide, if you're not familiar with red tide, it has to do with algal blooms in the ocean, which are very harmful for people and life under water. How that connection of him with the content created in 3D. He did that all by himself. We give him the project, and we need to make a solution, and he did it all by himself, and colored all by himself.

Then we do an assessment, it's a multiple choice. Not much to go through that. This is the parent engagement, right. We love parent engagement. Why? Because if they see their kids learning and they their kids engaged in an answer, then they want to promote the program. And this is very important to us, being able to see that. We talked about inclusion, being an accomplishment. We quadrupled our funding. We actually got funding from Amazon Web Services. We got funding from Dell and Comcast, all the computers that we're using and equipment was provided and donated by

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them. And we're going to continue delivering our programs.

What have we learned? 360 and 3D content has a profound effect in children like I have never seeing before, especially when they see someone talking to them and having that emotion. The amount, the attention span of children with ADHD, that are on the spectrum with ADD, it's amazing. I have never seeing something like this. The virtual assistants have a very virtual effect, especially with kids with disabilities. We have some of this observations that we have done. It's really, truly amazing. And they create this emotional connection with diverse, different kinds of empathy. We have Fiona, who is an African American woman with a big fro [sic] and she talks and she has emotions. We have the Latin guy, we have the Latin woman, we have an India. We have different people from all over the world talking to the children and displaying emotion. And after five minutes of just watching this content, 99 percent of the kids actually pass assessment, which is a very, very impressive.

So where are we going now, what's the future? Well, hopefully we get to do an expanded of this program, we get to do more personalized learning,

which is where I believe its key for children 1 2. education, especially with technology. MS. HOLLINGSWORTH: Thank you very much. 3 Any questions for Ms. de Pena? 4 (NO VERBAL RESPONSE) 5 MS. HOLLINGSWORTH: Thank you very much. Moving 6 7 on now to the Disabilities Independence Group, which includes Officer Alex Engmann from Coral Gables PD, K9 8 9 Roy, I think we all heard K9 Roy enter the room, along 10 with Deborah Dietz. Disabilities Independence Group. 11 Welcome. 12 MS. DIETZ: Thank you so much. We're going to 13 start. As you heard, this is Roy, the dog, and 14 Officer Engmann. My name is Deborah Dietz, I am the 15 Executive Director of Disability Independence Group and we are the lead agency in this grant. Are three 16 17 original partners were Kristi House, DCF, and GAL. 18 Once we got the funding, other organizations wanted to 19 join us, so we included and added the State Attorney, 20 the public defender, the court system, Judge Figueroa, 21 the City of Coral Gables Police Department and Roy, 22 and we also had Miami-Dade County Police Department 23 and one of their dogs working with us. 24 About the project. So the goal of our project 25 was to successfully integrate specially trained

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facility dogs into both the child welfare and criminal justice system. We took a very academic approach. didn't want just people bringing their pets to work, we wanted to create a core of highly trained specialized dogs that become employees of the organization. So we looked at academic research, we looked at the laws, we looked at the statutes, and we wanted to make sure that the project we built was sustainable. We started with a survey. Kristi House is our pilot project, so we said let's find out does the staff even want a dog. So we did a survey. We found out that, I'm not going to read it all, but most of the people had dogs and animals, and 96 percent of the staff thought it would be nice to have a dog working at Kristi House with the students and the staff. What should the dog do? Attend fundraisers, greet people, be in public spaces, available for the staff, sit in on interviews and sit in on therapy sessions. Staff said they didn't care the size of the dog, the color of the dog, the type of the dog, they just thought it would be great. So we did our project in two parts, as I said,

So we did our project in two parts, as I said, not just dogs coming to an office. We used all those team members and created a strategic plan. We have long-term outcomes, we have an ultimate goal, we have

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a north star. And what we found when we got around the table was we didn't just want to bring dogs into this system, but we wanted to look at the system as a whole. Officer Alex Engmann and Roy were instrumental in making this happen because they have working dogs, so they became our resource, our knowledge, what did we need to know, what did we learn, what were we forgetting. As simple as what do you do when the handler goes on vacation, what happens when the dog is sick, what happens when it's time to retire the dog. Things that we hadn't though through all the way, they became our resource and our expert and filled in all of the blanks to make sure that we would have a successful project.

Part two, Kristi House. This is Pedro, Pedro the dog. Pedro flew in from Philadelphia this weekend to Miami. You think it's so easy, right, it's not easy. Pedro is having his evaluation with our training experts this week and then we'll start his specialized training, start working at Kristi House.

So here's our next steps. On February 26, next week, we will present the full strategic plan. We're actually doing it here in this building, or next door, really, but The Children's Trust, anyone who wants to join in here, we have four pathways to success, we'd

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love to include you in it. We're going to begin 1 2. specialized training with Pedro. We're going to conduct surveys at all the other organizations, GAL 3 has already done it, public defender's has done it, 4 5 DCF and Citrus have already asked and are just waiting to get the email to start. And we're going to 6 7 continue to develop the facility dog programs for the other organizations that sat at the table. We're 8 9 going to continue to meet and work towards achieving 10 our north star. And we took our project from being K9 11 Kids to being Animal Partners Miami with our logo. 12 Yeah, it's pretty exciting. We're very proud. 13 MS. HOLLINGSWORTH: Thank you very much. 14 Up next we have Trinity Church, Ms. Freeman. 15 Ms. Freeman, please begin with your name and your churches name. 16 17 MS. FREEMAN: Good afternoon. I'm Linda Freeman, 18 I'm with Trinity Church. I'm so excited to be with 19 you this afternoon and talk to you about the Queen Bee 20 Reading Innovation Grant. And you'll be happy to 21 know, I did not bring any honey. I love dogs so much,

A couple of years ago, the organization asked for organizations and youth development programs. I

but I didn't think he'd be so happy if I brought some

of our program participants.

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submitted a proposal for a program I call Gen2050. 1 2. And it's an innovation in that it focuses intensive learning activities for middle and high school 3 students in the areas of leadership, entrepreneurship, 4 5 STEM, and environmental stewardship. And really bombard them during summer with new information, high 6 7 level information, in hopes to inspire them to learn. Over the years, since 2017, once of the things that 8 the students have been learning about is honey bee 9 10 beekeeping. And you might say, why bee keeping? And 11 you might even be afraid of bees, I don't know, how do 12 you feel about bees? When you hear about them you 13 might think about stingers, or you might think about 14 honey, you might think pain. But you may have also 15 heard that honey bees are very important in our ecosystem. And they pollenate over 70 percent of all 16 17 the veggies, the fruits, and the nuts that we need to 18 sustain our lives. 19 And over the last however many years The 20

And over the last however many years The Children's Trust has existed, I think it's 16, our organization, Trinity Church, has been funded to provide afterschool summer camp programming. And I've heard kids say over and over to me, I don't like science, I don't like math, it's boring. Well, that kind of hurts my feelings because I'm an environmental

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engineer and I think science is great. And I've come to understand that many kids say they don't like science because they haven't had a great experience with science. And maybe the learning style of the science hasn't been for them, hasn't been best for them. But teaching science outdoors in a hands-on way, with a topic that kids see themselves in, they understand that when I'm 30 years old, if we don't have a honey bee, we might not have a peach. They can understand that because they all like to eat. So to say to them, hey, we're going to learn about honey bees and we're going to do some beekeeping, they become excited about it because it's something that's going to give them better future. If they have a honey bee, they have food. But at the same time they're learning botany, they're learning entomology, they're learning biology, all types of things without us saying to them, today, we're doing science. but they're doing science.

So over the last couple of summers, Michelle Lozano, who is in the audience, who was my intern at the time in 2016, we became certified beekeepers.

Just looking forward and saying this is something we want to know. We have trained over 144 students. And out of that group, 33 of them because certified

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beekeepers. We gave them the tests, a written test and a practical exam, that's at the same level that we took as adults. And in fact, we found that students make better beekeepers than adults sometimes because they come added with the child's mind, that I don't understand, I want to know. And they're open to new So after three summers, we realized, okay, ideas. we've got a whole crew of certified beekeepers, now what are we going to do, we have to offer them something more advance. And so I applied to The Children's Trust for Queen Bee Reading Innovation Grant. At the same time, I applied to the National Geographic Society with the same concept, in hopes that they would fund a portion of this project. So last year the Queen Bee program was funded by The Children's Trust, and I also received a National Geographic Explorer Grant to continue this work. what we have been doing is we've been taking students who have passed the honey bee certification program that we have and last summer we put them in a Queen Bee Reading Project. We were able, through the National Geographic, to bring a visiting scientist from Honduras, tropical beekeeping scientist, he spent the month of July with us, he trained the students on raising queen bees. And you may not realize this, but

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a healthy honey bee colony is completely dependent on a healthy queen bee. And here in South Florida, because we have beautiful weather all year round, queen bees are working all year round as opposed to bees in the state of Michigan or Ohio, they get a break during the winter time, they take a little bit of a slowdown. In Florida, queen bees are breeding or laying eggs every single day. And you might be interested to know that a healthy queen lays about 1,500 eggs a day. So imagine if you had to lay 1,500 eggs a day, every single day, all year long, what happens is you get tired. So in the State of Florida, the Department of Agriculture says that beekeepers need to replace their queens every year. And that will minimize other problems with disease and pests when you have a strong queen. One queen bee, and it's like buying a puppy, you want to buy it from a great breeder, one queen bee can cost you anywhere from \$35 to \$50. And we have about 14, at any time, about 14 colonies. So multiply that times 14 times 50. you have to have them shipped. We usually get our queen bees from the state of Texas. You need to send them FedEx overnight because you don't want them sitting in the mail truck.

In fact, Chloe is here. We did something, don't

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tell the postal service, but one day we chased the mailman down because he passed my house and we knew he had those bees in there. We pulled over to the side of the road, we said stop, he thought, uh-oh, is this a stickup. And Chloe said to him, you have our bees. And you know what, he jumped out of that truck and gave us our box so fast. They come costly. And also because you are working with children and they are learning, queen bees are pretty fragile. So as you're learning to handle the queen bee, if you damage her, what happens is the rest of the bees in the colony, they will throw her out because she's defected. So we typically spend over 1,500 a year purchasing queen bees. By learning how to raise them ourselves and teaching the kids how to raise them, we can show them the mechanics of very advanced entomology skills. we can also teach them entrepreneurship. And this concept of sustainability and running a business that has high risk to it because you're dependent on weather, you're dependent on animals, and it is considered agriculture.

So I just want to say thank you so much. We have been very successful so far. We are going forward with the National Geographic. I hope that you will be able to come visit us out at Patch of Heaven Sanctuary

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in the Redlands. National Geographic paid for us to have a special greenhouse made, we call it the Queen Bee Shed. And you would love to come spend some time out there and see. We're just so grateful to have this opportunity and give children an opportunity to do something big, which they rarely have a chance to do. And I'll say this one last thing before I close, you also funded our trip to University of Florida Bee College last summer. And Bee College, people come from around the world to study honey bees. It's the only honey bee research lab in the world. UF's entomology schools is considered the top entomology school in the world. We took our students, are Queen Reading students, and some of our leaders, to Bee College last summer. The average age of a person at Bee College, I want to say, I'll be generous, is about 45 years old. And so there we were with our 12 middle/high school students. They were in college level classes. They were answering the questions. They were asking questions. People were shocked to find out that they were, they knew how to breed queen bees. And many adults that are beekeepers don't do it because of such intricate work.

So I just want to say thank you, come visit us, come enjoy the outdoors and what we have to offer to

the students that you are so generously funding. 1 2. Thank you. MS. HOLLINGSWORTH: 3 Thank you. Next up is Homestead Christian Academy. We have 4 5 a video presentation. Nicole? Please begin by stating your name and 6 7 the name of your school. MS. VASCONCELLOS: Hi, everyone. Thank you for 8 9 having me here. My name is Nicole Vasconcellos. 10 the Executive Director at Homestead Christian Academy. 11 We have created a trauma informed safe haven for 12 foster children transitioning into the system, with 13 the help of DCF, Citrus, and of course The Children's 14 Trust. We are in a great position to really effect 15 change with these most vulnerable youth. So we're very thankful for this opportunity. And this is the 16 17 video I have prepared so I don't have to talk anymore. 18 Rachel, you know I don't like talking. I work with 19 kids, so. Thank you guys so much. 2.0 (Video was played.) 21 MS. HOLLINGSWORTH: Thank you. 22 And last but not least, for Lotus Village we have 23 a video presentation from Constance Collins and Jackie Roth. 24 25 MS. COLLINS: If you can just hold the video for

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a minute so we can just explain our project. I'm Constance Collins with the Lotus House Woman's Shelter. Our Farmer-in-Chief, Jackie, is with me today. And we're here to describe an innovations project that supplements what we hope is already a change in how all of us think about homelessness and solutions to ending homelessness. We know that woman and children that we serve in Lotus Village are among the highest need in our community, 95 percent of our children. In addition to experiencing homelessness, have had prior traumas in their lives. Almost 50 percent score at a PTSD level when they enter the shelter. And we know also that hunger and food and security has been normative in their lives. Lotus Village was designed to be a state-of-the-art facility. To change an old dynamic of giving those with the least, the least, and then blaming them when they don't succeed. We wanted to turn that upside down and to offer an enriched environment that provides tools, and resources, education, and opportunity for woman and children who are desperately trying to reclaim their lives and to build the foundation for a safer and brighter future. So when this video starts, you'll see first our

village. And then you will see the newest innovation

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project made possible by all of you, which is the farm at Lotus Village. So if you could start it. We're just going to walk you into our home when we start. You can kind of see the farm at a distance, what our rooms look like, what our children and families, how they react when they see their room. Our home, our living room, our dining area, our children's play areas. We don't have a big playground, so we try to take advantage of every space we have inside and outside to give our children a safe place in which to learn, discover new things, and grow. And which to also discover what it means to feel safe, to have the opportunity to settle in. our children have been over sensitized before they arrive. And whether it's the salon and they're getting their haircuts, or whether it's in our therapeutic children's wellness center, our goal is to let them know that they're welcome, that this is a home for them.

The innovation project we got the first year sponsored the research that underlays this children's wellness center. And actually all of those principles were spread across our village, which you see right here.

MS. ROTH: And in this shot you'll see, this was a drone footage taking during the installation of the

MS. ROTH:

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farm itself, so the farm is actually this eight by 40-
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     foot shipping container. Its fully outfitted as a
     hydroponic garden on the inside. So there is a lot of
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     software programming and climate controls, so it's a
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     stable internal environment for 365 days of growth.
          This is one of our farmers, Adrianna.
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          (Video was played.)
          MS. ROTH: So here you'll see some of the footage
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     of just kind of the daily activities on the farm.
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     lot of what we do is planting the seeds and
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     harvesting. And once we harvest all the lettuce,
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     we'll take it to the kitchen where its used in our
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     daily salad bar and served to all of the residents
     during lunch and dinner. And so far we've harvested,
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     we started classes on September 1st, we've harvested
     11,000 heads of lettuce and 750 pounds of vegetables
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     total. So you can see some of our walls here.
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          (Video resumed playing.)
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          MS. ROTH:
                     So what she just mentioned is that
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     everything is automated, there's a software program
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     behind it, so the lights are on 18 hours a day and
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     they turn off while we're working in there. And we
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     use a lot of positive reinforcement.
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          (Video resumed playing.)
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The program takes place 4:00 to 5:00

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p.m. every day after school. I mentioned a lot of positive recognition and reinforcement. We'll use a lot of awards, they'll get to keep their apron after they attended a few sessions, and they also get chef's And we also have our farm stand. This is kind of an engagement tool where we can bring healthy snack samples from the farm to everybody in the shelter. And we kind of integrate it into holidays and special events to kind of create this general presence of the farm, and healthy eating, and plant science at the So this is from Valentine's Day this past week. The kids really loved it. Super fun. that's lettuce from the farm that we used as garnish for the edible arrangement. And this is, we actually have a second floor terrace garden as well, which is just traditional soil. And you can actually transplant some of the hyperconda [sic] plants from the farm into soil gardening if they don't do as well in the hydroponic system.

MS. COLLINS: Thank you. We have a completely new tool to engage children in science, build self-esteem. There's a lot about social engagement with one another. And we all know that saying that playing is children's work. So true here. With this we are able to offer a salad bar every day at the shelter, in

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addition to salads at dinnertime. And amazingly, I see children going up to the salad bar with request just to have cucumbers, or just to have carrots, or other kinds of vegetables. So we know its making a huge difference in the fresh fruit and vegetable consumption in the shelter, in addition to allowing our kids to blossom and be who they're meant to be.

Any questions?

MR. DUNN: I don't have a question, I have a comment. It's very difficult for me not to speak religiously about Lotus House. I've dealt with Lotus House on many fronts as a City of Miami, District 5 Commissioner. And I've seen the amazing growth of the organization. Simply put, Lotus House is doing the work of God and shows the love of God to our people. I also had an indirect, direct indirect encounter with one of my teenage mother parishioner's, who found herself homeless with a 1-year-old baby daughter. And Lotus House came to her rescue. And I know there are countless stories like that. So anything that Lotus House is attached to, I'm amening. I know we're colleagues, but I have seen the work and it is marvelous. And you are to be applauded for the work and to see the farm and the joy on the kid's faces, this is the work of God, period. I can't say it no

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     other way. I know I'm not supposed to speak too
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     religiously, but that is who I am. And when you see
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     it, you can't help but say amen. So I want to thank
     you all for what you do.
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          MS. HOLLINGSWORTH: Thank you, Jackie and
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     Constance.
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          MS. COLLINS: Thank you, you make it possible.
          MS. HOLLINGSWORTH: Thank you to all our
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     innovation projects today.
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          Resolution 2020-27: Authorization to release
     competitive solicitations, in alignment with the
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     board's strategic plan and projected available
     funding, across multiple priority investment areas
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     that have funding cycles ending in the 2019-20 fiscal
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     year.
          May I have a motion, please?
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                        So moved, Gimenez.
          MS. GIMENEZ:
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          MS. HOLLINGSWORTH: And a second?
          MR. DUNN: Second, Richard Dunn.
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          MS. HOLLINGSWORTH: Are there any recusals?
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          (NO VERBAL RESPONSE)
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          MS. HOLLINGSWORTH: Moving into discussion.
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     is a county-wide solicitation with special
     concentration in underserved communities relating to
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     early childhood development, help me grow screening
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assessment and early intervention, health and
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     wellness, afterschool meal program, food and
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     nutrition, program professional development, the
     innovation fund.
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          Questions, observations, directors?
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          MS. FERRADEZ: We're voting now on the innovation
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     fund?
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          MS. HOLLINGSWORTH: We're voting on the release
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     of a competitive solicitation. And that includes
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     early childhood development, health and wellness, and
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    program professional development.
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          Questions?
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          MS. FERRADAZ: My question, because I have a
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     conflict with the innovation fund, some of --
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          MR. HAJ: This is just to release.
          MS. FERRADAZ: Okay, thank you.
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          MS. HOLLINGSWORTH: Hearing none, all those in
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     favor?
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          (WHEREUPON, the committee members all responded
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     with "aye.")
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          MS. HOLLINGSWORTH: Are there any opposed?
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          (NO VERBAL RESPONSE)
          MS. HOLLINGSWORTH: The resolution carries.
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          Resolution 2020-28: Authorization to execute no-
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     cost extensions with five providers to continue their
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innovation projects for a term of three to six months,
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     commencing April 1, 2020, and ending no later than
     September 30, 2020.
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          May I have a motion, please?
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          MS. WELLER: So moved, Weller.
          MS. HOLLINGSWORTH: And a second?
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          MS. GRIMES-FESTGE: Second, Grimes-Festge.
          MS. HOLLINGSWORTH: Are there any recusals?
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          MS. FERRADAZ: Recusal, Ferradaz.
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          MS. HOLLINGSWORTH: Moving into discussion,
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     observation, questions.
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          Hearing none, all those in favor?
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          (WHEREUPON, the committee members all responded
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     with "aye.")
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          MS. HOLLINGSWORTH: Are there any opposed?
          (NO VERBAL RESPONSE)
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          MS. HOLLINGSWORTH: Resolution carries.
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          Resolution 2020-29: Authorization to execute a
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     contract amendment with Hosanna Community Foundation,
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     Inc., to add a subcontractor in Contract #2014-4550.
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          May I have a motion, please?
          MR. DUNN: So moved, Richard Dunn.
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          MS. HOLLINGSWORTH: And a second?
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          MR. PRESCOTT: Prescott.
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          MS. HOLLINGSWORTH: Are there any recusals?
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1 (NO VERBAL RESPONSE) 2. MS. HOLLINGSWORTH: Moving into discussion, this simply is a reclassification. Small group learning 3 center is being reclassified as a subcontractor rather 4 than a service delivery location. 5 Questions, observations? 6 7 Hearing none, all those in favor? (WHEREUPON, the committee members all responded 8 9 with "aye.") 10 MS. HOLLINGSWORTH: Are there any opposed? 11 (NO VERBAL RESPONSE) 12 MS. HOLLINGSWORTH: Resolution carries. 13 Back to you, Mr. Chair. 14 MR. HOFFMAN: Thank you. Jim, CEO Report? 15 MR. HAJ: Thank you. What's on the agenda is the Youth Advisory Committee was able to travel to 16 17 Tallahassee three weeks ago. I'm not sure if I 18 mentioned the program, but they're able to visit the governor, the first lady. Our Dade delegation was 19 20 phenomenal. They came and spoke to them. They walked 21 across the street to FDA and Ed Ingram [phonetic] 22 spoke to them, as well as our former mayor. So it was 23 a great day. We also had a nice event at Camping 24 World Stadium, the football stadium, overlooking the 25 football field where they got, Jack Levine received an

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1
             There were statewide leaders there. A
     award.
    phenomenal, phenomenal trip. And I want to thank all
 2.
     those from staff and others who helped a bus of 42
 3
 4
     teenagers for several days. But it was a phenomenal
 5
             The Board Retreat was sent out. Thank you for
     the RSVP's. Its Wednesday, March 18th. Young Talent,
 6
     Big Dreams Finals are Sunday, April 26th. You will be
 7
 8
     receiving more information and RSVP's too. The Annual
     Report is passed out, as well as you have the three-
 9
10
     page mailer in front of you as well.
          Mr. Chair, thank you.
11
12
          MR. HOFFMAN: Okay, thank you. Thank you
13
     everybody for your attendance. The meeting is
14
     adjourned.
15
          (Whereupon, at 5:16 p.m., the meeting was
16
     adjourned.)
17
18
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20
21
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25
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CERTIFICATE OF REPORTER
STATE OF FLORIDA
COUNTY OF MIAMI-DADE
I, MIRIAM BRIGHTON, court reporter and
Notary Public do hereby certify that the foregoing
proceedings were taken before me at the time and place
therein designated, and that the foregoing
pages numbered 1 through 53 are a true and correct record
of the aforesaid proceedings.
I further certify that I am not a relative
or employee, attorney or counsel of any of the parties,
nor am I a relative of any of the parties' attorney or
counsel connected with the action, nor am I financially
interested in the foregoing action.
Under penalties of perjury, I declare that
I have read the foregoing certificate and that the facts
stated herein are true.
Dated this 10th day of March 2020.
M7 B. D.
Miriam Brighton
MIRIAM BRIGHTON

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